Performance Highlights

Fee Bearing Capital¹

AS AT DEC. 31 (BILLIONS)



Fee Related Earnings¹

FOR THE YEARS ENDED DEC. 31 (MILLIONS)



Carry Eligible Capital¹

AS AT DEC. 31 (BILLIONS)



Accumulated Unrealized Carried Interest¹

AS AT DEC. 31 (MILLIONS)



Cash Available for Distribution and/or Reinvestment^{1,2}

FOR THE YEARS ENDED DEC. 31 (MILLIONS)



Cash available for distribution and/or reinvestment before realized carried interest

Realized carried interest, net

- See definition in MD&A Glossary of Terms beginning on page 108.
 Comparative numbers have been revised to reflect new definition.
- 3. Excludes special dividends.

Distributions to Common Shareholders³

FOR THE YEARS ENDED DEC. 31 (MILLIONS)



NOTICE TO READERS

Pages 1 through 15 of the 2018 Annual Report must be read in conjunction with the cautionary statements included elsewhere in the 2018 Annual Report.

In addition, for pages 1 through 15 of the 2018 Annual Report, the following terms have the definitions provided below:

Current fee related earnings is current fee revenues net of associated direct costs. Current fee revenues are the sum of (i) base management fees on current fee bearing capital based on the associated contractual fee rates; (ii) incentive distributions based on BEP, BIP and BPY's current annual distribution policies; (iii) performance fees from BBU assuming a 10% annualized unit price appreciation; and (iv) transaction and public securities performance fees equal to a simple average of the last two years' revenues. We assume that direct costs represent 40% of current fee revenues.

Plan value is used to measure value creation for business planning and performance measurement. The metrics used in the measurement of plan value include current fee related earnings, target carried interest, net, accumulated unrealized carried interest, net and invested capital, net. The multiples applied to current fee related earnings and target carried interest, net to determine plan value reflect Brookfield's estimates of appropriate multiples used in the alternative asset management industry based on, among other things, industry reports.

February 2019 plan value is based on the following adjustments to 2018 values: current fee revenues increased by \$80 million (\$48 million net of direct costs) due to the increase in the market capitalization of our listed partnerships as at February 13, 2019 versus December 31, 2018. We exclude any impact to current fee revenues from increases in any units that are subject to a fee waiver and we assume the listed partnerships' debt levels are held constant at the December 31, 2018 balance. Listed investments increased by \$1.9 billion due to (i) increases in the per unit price of our listed partnerships in which we invest, excluding units in BPY/BPR which remained constant at their IFRS value; and (ii) an increase of approximately \$200 million in our trading portfolio (reflects mark-to-market change) as a result of a general improvement in the market.

Target carried interest, net is target carried interest net of associated direct costs. Target carried interest represents the carried interest we will earn, straight-lined over the life of the fund, assuming that we achieve the target fund returns. This is calculated by multiplying carry eligible fund capital by the net target return of a fund and the fund's carried interest percentage. Target carried interest on uncalled fund commitments is discounted for two years at 10%. We assume that direct costs represent 30% of target carried interest.