

DELIVERING PERFORMANCE

In the process of delivering strong investment returns for clients, we are building a long-term asset management business for shareholders.

AS AT AND FOR THE YEARS ENDED DECEMBER 31	2013	2012
PER FULLY DILUTED SHARE		
Net income	\$ 3.12	\$ 1.97
Funds from operations	5.14	1.94
Market trading price – NYSE	38.83	36.65
TOTAL (MILLIONS)		
Total assets under management	\$ 187,105	\$ 181,400
Consolidated results		
Balance sheet assets	112,745	108,862
Revenues	20,830	18,766
Net income	3,844	2,755
Funds from operations	3,376	1,356
Diluted number of common shares outstanding	651.1	658.0

Note: See “Use of Non-IFRS Measures” on page 17

~ **20%**
**10 and 20-Year Compound
 Annual Common Share
 Performance**

\$3.4B
**Funds from
 operations**

\$3.8B
**Consolidated
 net income**