

## SUPPLEMENTAL INFORMATION FOR THE QUARTER ENDED September 30, 2006

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**Note:** This Supplemental Information contains forward-looking information and other “forward-looking statements”, within the meaning of certain securities laws including Section 27A of the Securities Act of 1933, as amended, Section 21E of the Securities Exchange Act of 1934, as amended, “safe harbor” provisions of the United States Private Securities Litigation Reform Act of 1995 and in any applicable Canadian securities regulations. We may make such statements in this report, in other filings with Canadian regulators or the SEC or in other communications. These forward-looking statements include among others, statements with respect to our financial and operating objectives and strategies to achieve those objectives, capital committed to our funds, the potential growth of our asset management business and the related revenue streams therefrom, statements with respect to the prospects for increasing our cash flow from or continued achievement of targeted returns on our investments, as well as the outlook for the Company’s businesses and for the Canadian, United States and global economies and other statements with respect to our beliefs, outlooks, plans, expectations, and intentions.

The words “believe”, “typically”, “expect”, “will”, “potentially”, “anticipate”, “positioned”, “intend”, “estimate”, “expansion”, “scheduled”, “should”, “endeavor”, “promising”, “seek”, “often” and other expressions of similar import, or the negative variations thereof, and similar expressions of future or conditional verbs such as “will”, “should”, “would” or “could” are predictions of or indicate future events, trends or prospects and which do not relate to historical matters identify forward-looking statements. Although Brookfield Asset Management believes that the anticipated future results, performance or achievements expressed or implied by the forward-looking statements and information are based upon reasonable assumptions and expectations, the reader should not place undue reliance on forward-looking statements and information because they involve known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements of the company to differ materially from anticipated future results, performance or achievement expressed or implied by such forward-looking statements and information.

Factors that could cause actual results to differ materially from those contemplated or implied by forward-looking statements include: economic and financial conditions in the countries in which we do business; the behavior of financial markets including fluctuations in interest and exchange rates; availability of equity and debt financing; strategic actions including dispositions; the ability to effectively integrate acquisitions into existing operations and the ability to attain expected benefits; the Company’s continued ability to attract institutional partners to its Specialty Funds; adverse hydrology conditions; regulatory and political factors within the countries in which the company operates; acts of God, such as earthquakes and hurricanes; the possible impact of international conflicts and other developments including terrorist acts; and other risks and factors detailed from time to time in the company’s form 40-F filed with the Securities and Exchange Commission as well as other documents filed by the company with the securities regulators in Canada and the United States including in the Annual Information Form under the heading “Business Environment and Risks”.

We caution that the foregoing list of important factors that may affect future results is not exhaustive. When relying on our forward-looking statements to make decisions with respect to Brookfield Asset Management, investors and others should carefully consider the foregoing factors and other uncertainties and potential events. The company undertakes no obligation to publicly update or revise any forward-looking statements or information, whether written or oral, that may be as a result of new information, future events or otherwise.

# Supplemental Information

## OVERVIEW

This document presents management's discussion and analysis of our financial results and is intended to provide you with an assessment of our performance during the first three quarters of 2006 and the comparable periods in the prior year, as well as our financial position and future prospects. The financial information in this section is organized on a total (consolidated) and net (deconsolidated) basis. The total invested capital and total operating cash flows are presented on a basis that is consistent with our consolidated financial statements, whereas the net invested capital and net operating cash flows reflects the various funds and operating units, with the exception of Brookfield Properties, after deducting associated financing costs, operating expenses and co-investor interests.

Our financial results are determined in accordance with Canadian generally accepted accounting principles ("GAAP"). The basis of presentation in this document differs from GAAP in that it is organized by business unit and utilizes operating cash flow as an important measure. This is reflective of how we manage the business and, in our opinion, enables the reader to better understand our affairs. We provide a reconciliation between the basis of presentation in this section and our consolidated financial statements in the Consolidated Financial Analysis section, and we specifically reconcile operating cash flow and net income on pages 3 and 24.

The information in this section should be read in conjunction with the Management's Discussion and Analysis and Consolidated Financial Statements contained in our most recent annual report. Additional information, is available on the Corporation's web site at [www.brookfield.com](http://www.brookfield.com) and on SEDAR's web site at [www.sedar.com](http://www.sedar.com). Unless the context indicates otherwise, references in this section of the interim report to the "Corporation" refer to Brookfield Asset Management Inc., and references to "Brookfield" or "the company" refer to the Corporation and its direct and indirect subsidiaries. All figures are presented in U.S. dollars, unless otherwise noted.

## SUMMARY OF OPERATING RESULTS

The following is a summary of our financial position and operating results:

| AS AT, FOR THE THREE AND NINE MONTHS ENDED<br>MILLIONS, EXCEPT PER SHARE AMOUNTS | Assets Under<br>Management <sup>1</sup><br>Sept. 30<br>2006 | Invested Capital <sup>2</sup> |                 |                  |                 | Three Months Ended<br>Operating Cash Flow <sup>3</sup> |                  |                  |                  | Nine Months Ended<br>Operating Cash Flow <sup>3</sup> |                  |                  |                  |
|--|---|-------------------------------|-----------------|------------------|-----------------|--|------------------|------------------|------------------|---|------------------|------------------|------------------|
|  |   | Total                         |                 | Net              |                 | Total  |                  | Net              |                  | Total   |                  | Net              |                  |
|  |   | Sept. 30<br>2006              | Dec. 31<br>2005 | Sept. 30<br>2006 | Dec. 31<br>2005 | Sept. 30<br>2006                                       | Sept. 30<br>2005 | Sept. 30<br>2006 | Sept. 30<br>2005 | Sept. 30<br>2006                                      | Sept. 30<br>2005 | Sept. 30<br>2006 | Sept. 30<br>2005 |
| Fees earned  |   |                               |                 |                  | \$ 64           | \$ 58  | \$ 64            | \$ 58            | \$ 187           | \$ 140  | \$ 187           | \$ 140           |                  |
| Operating assets   |   |                               |                 |                  |                 |  |                  |                  |                  |   |                  |                  |                  |
| Property   | \$ 17,408   | \$ 11,859                     | \$ 4,340        | \$ 4,181         | 380             | 380  | 245              | 251              | 999              | 859   | 607              | 516              |                  |
| Power  | 5,543   | 4,752                         | 1,625           | 1,197            | 122             | 92   | 59               | 28               | 478              | 341   | 271              | 157              |                  |
| Timberlands  | 1,199   | 1,057                         | 314             | 304              | 24              | 13   | 6                | 4                | 86               | 31  | 43               | 17               |                  |
| Transmission   | 3,077   | 156                           | 388             | 42               | 56              | 6  | 11               | 5                | 70               | 18  | 22               | 15               |                  |
| Specialty investment funds   | 24,012  | 499                           | 1,050           | 499              | 29              | 17   | 24               | 17               | 97               | 43  | 87               | 43               |                  |
| Investments  | 3,399   | 3,386                         | 1,371           | 1,293            | 41              | 23   | 19               | 17               | 87               | 118   | 26               | 84               |                  |
| Cash and financial assets  | 1,528   | 2,558                         | 966             | 2,130            | 144             | 77   | 133              | 77               | 328              | 231   | 312              | 223              |                  |
| Other assets   | 1,989   | 1,791                         | 1,989           | 1,791            | —               | —  | —                | —                | —                | —   | —                | —                |                  |
|  | \$ 58,155   | 31,550                        | 26,058          | 12,043           | 11,437          | 860  | 666              | 561              | 457              | 2,332   | 1,781            | 1,555            | 1,195            |
| Corporate debt / interest  |   | (1,637)                       | (1,620)         | (1,637)          | (1,620)         | (31)   | (30)             | (31)             | (30)             | (93)  | (91)             | (93)             | (91)             |
| Property specific mortgages / interest   |   | (11,658)                      | (8,756)         | —                | —               | (178)  | (137)            | —                | —                | (464)   | (378)            | —                | —                |
| Subsidiary borrowings / interest   |   | (3,213)                       | (2,510)         | (660)            | (605)           | (58)   | (28)             | (18)             | (18)             | (136)   | (116)            | (49)             | (52)             |
| Other liabilities / operating expenses   |   | (5,338)                       | (4,561)         | (1,473)          | (1,386)         | (93)   | (88)             | (65)             | (52)             | (299)   | (238)            | (214)            | (163)            |
| Capital securities / interest  |   | (1,651)                       | (1,598)         | (1,651)          | (1,598)         | (24)   | (23)             | (24)             | (23)             | (72)  | (67)             | (72)             | (67)             |
| Non-controlling interests in net assets  |   | (2,633)                       | (1,984)         | (1,202)          | (1,199)         | (108)  | (74)             | (55)             | (48)             | (326)   | (235)            | (185)            | (166)            |
| <b>Net assets/operating cash flow</b>  |   | <b>5,420</b>                  | <b>5,029</b>    | <b>5,420</b>     | <b>5,029</b>    | <b>368</b>   | <b>286</b>       | <b>368</b>       | <b>286</b>       | <b>942</b>  | <b>656</b>       | <b>942</b>       | <b>656</b>       |
| Preferred equity/distributions   |   | (515)                         | (515)           | (515)            | (515)           | (7)  | (8)              | (7)              | (8)              | (27)  | (25)             | (27)             | (25)             |
| <b>Common equity/operating cash flow</b>   |   | <b>\$ 4,905</b>               | <b>\$ 4,514</b> | <b>\$ 4,905</b>  | <b>\$ 4,514</b> | <b>\$ 361</b>  | <b>\$ 278</b>    | <b>\$ 361</b>    | <b>\$ 278</b>    | <b>\$ 915</b>   | <b>\$ 631</b>    | <b>\$ 915</b>    | <b>\$ 631</b>    |
| <b>Per share<sup>4</sup></b>   |   | <b>\$ 12.90</b>               | <b>\$ 11.81</b> | <b>\$ 12.90</b>  | <b>\$ 11.81</b> | <b>\$ 0.91</b>   | <b>\$ 0.69</b>   | <b>\$ 0.91</b>   | <b>\$ 0.69</b>   | <b>\$ 2.30</b>  | <b>\$ 1.58</b>   | <b>\$ 2.30</b>   | <b>\$ 1.58</b>   |

<sup>1</sup> Represents the book value of our invested capital and assets managed on behalf of others, including capital committed or pledged by Brookfield and co-investors

<sup>2</sup> Brookfield's invested capital, at book value

<sup>3</sup> Brookfield's share of operating cash flows

<sup>4</sup> Adjusted to reflect three-for-two stock split

## OPERATING CASH FLOW

We define operating cash flow as net income prior to items such as depreciation and amortization, future income tax expense and certain non-cash items that in our view are not reflective of the underlying operations. Operating cash flow also includes dividends from our principal equity and cost accounted investments that would not otherwise be included in net income under GAAP, and excludes any equity accounted income from such investments. Operating cash flow is a non-GAAP measure, and may differ from definitions of operating cash flow used by other companies.

Operating cash flow for the quarter increased to \$0.91 per share, compared with \$0.69 per share during the same quarter last year, representing a 32% increase. Total operating cash flow prior to preferred share dividends was \$368 million, which was 29% higher than the \$286 million generated in the third quarter of 2005.

Property operations benefitted from higher core office net operating income in most areas as well as a meaningful gain on the formation of our Brazil retail property fund. Power operations produced a higher level of cash flow during the current quarter due to improved water levels and the contribution from new facilities offset in part by lower realized prices. Our expanded timberland and transmission operations performed in accordance with expectations and our specialty funds continued to generate an increased volume of investment opportunities and the higher level of deployed capital has resulted in increased cash flows. In addition, we recorded substantial net gains in respect of several investment positions, which are included in investment income.

We discuss our operating results in more detail within the Operations Review starting on page 4.

## Net Income

We reported net income of \$245 million for the third quarter of 2006, representing \$0.60 per share compared with \$1.82 per share, for the comparable quarter during 2005. The following table reconciles operating cash flow and net income:

| PERIODS ENDED SEPTEMBER 30 (MILLIONS)            | Three Months Ended |               | Nine Months Ended |                 |
|--|--------------------|---------------|-------------------|-----------------|
|  | 2006               | 2005          | 2006              | 2005            |
| Operating cash flow and gains                    | \$ 368             | \$ 286        | \$ 942            | \$ 656          |
| Less: dividends from Falconbridge and Norbord    | (5)                | (5)           | (61)              | (81)            |
| dividend from Canary Wharf                       | —                  | (110)         | —                 | (110)           |
|  | <b>363</b>         | <b>171</b>    | <b>881</b>        | <b>465</b>      |
| Non-cash items, net of non-controlling interests |                    |               |                   |                 |
| Equity accounted income (loss) from investments  | (7)                | 34            | (26)              | 210             |
| Gains on disposition of Falconbridge, net of tax | —                  | 636           | —                 | 1,099           |
| Depreciation and amortization                    | (85)               | (80)          | (246)             | (211)           |
| Future income tax and other provisions           | (26)               | (25)          | (50)              | (52)            |
| <b>Net income</b>                                | <b>\$ 245</b>      | <b>\$ 736</b> | <b>\$ 559</b>     | <b>\$ 1,511</b> |

Net income for the current quarter is lower than the same quarter last year because that quarter included \$652 million of after tax gains and equity accounted earnings from our investment in Falconbridge, which we partially monetized during that period. In addition, we include in net income our pro rata share of the earnings of Norbord and Fraser Papers, each of which reported lower earnings in the current quarter. Depreciation and amortization charges increased, reflecting the increase in our operating base. The cash flows associated with these assets are included in operating cash flows.

The principal components of net income are discussed further beginning on page 24.

## Financial Position

We define total invested capital as the total assets beneficially owned by us, in each of our operations. We define net invested capital as the total assets beneficially owned by us, net of items such as property specific and subsidiary borrowings, other liabilities and non-controlling interests that are directly related to each operation with the exception of Brookfield Properties Corporation, which is presented on a consolidated basis. Total and net invested capital are non-GAAP measures, and may differ from definitions used by other companies.

Total assets increased to \$31.6 billion at September 30, 2006 from \$30.0 billion at June 30, 2006 and \$26.1 billion at December 31, 2005.

The book value of shareholders' equity increased to \$5.4 billion from \$5.2 billion at June 30, 2006 and \$5.0 billion at year end. The increase reflects earnings during the period less shareholder distributions. The market capitalization of our common equity was \$17.2 billion at quarter end, up from \$13.0 billion at the end of 2005.

## OPERATIONS REVIEW

### FEES EARNED

Fee income totalled \$64 million during the third quarter of 2006, compared with \$58 million during the same period in 2005. Fee income on a year to date basis was \$187 million, an increase of 34% over the same period last year. Our continued expansion of these activities and assets under management should result in an increasing level of fees which, over time, should provide a very meaningful and stable component of our overall operating cash flows.

| PERIODS ENDED SEPTEMBER 30 (MILLIONS) | Three Months Ended |       | Nine Months Ended |        |
|---------------------------------------|--------------------|-------|-------------------|--------|
|                                       | 2006               | 2005  | 2006              | 2005   |
| Asset management                      | \$ 23              | \$ 18 | \$ 63             | \$ 44  |
| Property services                     | 37                 | 34    | 112               | 79     |
| Commercial brokerage                  | —                  | 1     | —                 | 3      |
| Investment                            | 4                  | 5     | 12                | 14     |
|                                       | \$ 64              | \$ 58 | \$ 187            | \$ 140 |

We earn asset management fees for managing a wide variety of property, infrastructure and other assets on behalf of institutional and retail clients. These fees typically consist of a base management fee that is charged on either the assets or capital being managed. We also earn performance returns, usually in the form of incentive fees or carried interests, if the investment returns exceed predetermined performance thresholds. Finally, we also earn transaction fees for investment and financing activities conducted on behalf of our clients.

Annualized base management fees on our current funds total \$60 million, compared with \$55 million on an annualized basis at the end of 2005. Performance returns are beginning to increase as some of our funds mature. We accrue performance returns based upon the amount that we would be entitled to as if the calculation was performed at the end of the reporting period based on appropriate valuation criteria determined on a fund by fund basis. Accordingly, we expect that we will record increased performance returns as our funds mature and increased values are realized for reporting purposes.

We typically invest between 25% and 50% of the capital committed to most of our funds. We do not record the fees earned on our share of the funds for accounting purposes, which represent approximately \$20 million in base management fees on an annualized basis. We do, however, record 100% of the associated operating costs. Furthermore, if we were to charge standard fees on the balance of our property, power and other infrastructure assets that have not yet been deployed as funds, we estimate that our annual base management fees would increase by a further \$150 million. These figures do not include associated transaction fees and incentive returns. Accordingly, we believe our existing asset base provides us with considerable opportunity to increase our fee revenues, although it is important to note that these fees would reduce the cash flow contribution by the underlying operations.

The following table summarizes asset management fees generated by our funds for the three months and for the first nine months of 2006 and 2005:

| PERIODS ENDED SEPTEMBER 30 (MILLIONS) | Three Months Ended |       | Nine Months Ended |       |
|---------------------------------------|--------------------|-------|-------------------|-------|
|                                       | 2006               | 2005  | 2006              | 2005  |
| Base management fees                  | \$ 16              | \$ 11 | \$ 42             | \$ 31 |
| Transaction fees                      | 2                  | 5     | 11                | 11    |
| Performance returns                   | 5                  | 2     | 10                | 2     |
| Total asset management fees           | \$ 23              | \$ 18 | \$ 63             | \$ 44 |

Base management fees increased with the higher level of assets under management relative to the third quarter of 2005. Performance returns were higher during the previous quarter due to the conclusion of several initiatives that exceeded the required thresholds.

Property services include property and facilities management, leasing and project management, as well as investment banking advisory, and a range of residential real estate services. The increase in fees earned is due to a higher level of activity, particularly in our residential real estate service business. As this is a relatively low margin business, the increase in fees does not have a significant impact on overall operating cash flows. We sold our commercial brokerage unit in the third quarter of 2005 and we show the associated cash flows net of expenses in this segment, to improve comparability.

Investment fees are earned in respect of financing activities and include commitment fees, work fees and exit fees, typically within our bridge and restructuring operations. These fees are amortized to income over the life span of the relative investment as appropriate and represent an important return from these activities.

Operating expenses associated with these activities are described in Asset Management and Other Operating Costs on page 21.

## PROPERTY OPERATIONS

We conduct a wide range of property operations in North America as well as in Europe and South America.

| AS AT, FOR THE THREE MONTHS ENDED<br>MILLIONS | Assets Under<br>Management<br><b>Sept. 30<br/>2006</b> | Invested Capital         |                 |                          |                 | Operating Cash Flow (Three Months Ended) |                      |                             |                      |
|---|--|--------------------------|-----------------|--------------------------|-----------------|--|----------------------|-----------------------------|----------------------|
|   |  | Total                    |                 | Net                      |                 | Total                                    |                      | Net                         |                      |
|   |  | <b>Sept. 30<br/>2006</b> | Dec. 31<br>2005 | <b>Sept. 30<br/>2006</b> | Dec. 31<br>2005 | September 30<br><b>2006</b>              | September 30<br>2005 | September 30<br><b>2006</b> | September 30<br>2005 |
| Core office properties                        | \$ 12,491  | \$ 8,360                 | \$ 2,833        | \$ 2,875                 | \$ 182          | \$ 279                                   | \$ 97                | \$ 200                      |                      |
| Residential properties                        | 2,045  | 2,033                    | 394             | 245                      | 92              | 90                                       | 60                   | 43                          |                      |
| Opportunity investments                       | 1,022  | 468                      | 172             | 147                      | 17              | 2  | 5                    | —                           |                      |
| Retail properties                             | 780  | 270                      | 111             | 186                      | 89              | 7  | 83                   | 6                           |                      |
| Development properties                        | 1,070  | 728                      | 830             | 728                      | —               | 2  | —                    | 2                           |                      |
|   | <b>\$ 17,408</b>                                       | <b>\$ 11,859</b>         | <b>\$ 4,340</b> | <b>\$ 4,181</b>          | <b>\$ 380</b>   | <b>\$ 380</b>                            | <b>\$ 245</b>        | <b>\$ 251</b>               |                      |

Operating cash flow from our property operations in 2006 was relatively unchanged from the comparable quarter in 2005. The current quarter includes a \$79 million gain on the sale of retail properties into our recently formed Brazil retail fund whereas the comparable quarter included a \$110 million dividend from Canary Wharf in core office property cash flow. Net cash flow excluding these items increased quarter over quarter in each major segment. The total invested capital increased since year end due to the acquisition of core office properties and additional investment in residential operations, offset by the proceeds of refinancing core office properties.

### Core Office Properties

We own and manage one of the highest quality core office portfolios, focussed on major financial, energy and government centre cities.

Our strategy is to concentrate our operations in high growth, supply-constrained markets that have high barriers to entry and attractive tenant bases. Our goal is to maintain a meaningful presence in each of our primary markets so as to build on the strength of our tenant relationships.

The following table summarizes our core office portfolio and related cash flows:

| AS AT, FOR THE THREE MONTHS ENDED<br>MILLIONS | Assets Under<br>Management <sup>1</sup><br><br>Sept. 30<br>2006 | Invested Capital |                 |                  |                 | Operating Cash Flow (Three Months Ended) |                      |                      |                      |
|---|---|------------------|-----------------|------------------|-----------------|--|----------------------|----------------------|----------------------|
|   |   | Total            |                 | Net              |                 | Total                                    |                      | Net                  |                      |
|   |   | Sept. 30<br>2006 | Dec. 31<br>2005 | Sept. 30<br>2006 | Dec. 31<br>2005 | September 30<br>2006                     | September 30<br>2005 | September 30<br>2006 | September 30<br>2005 |
| North America                                 |   |                  |                 |                  |                 |  |                      |                      |                      |
| New York, New York                            | \$ 4,646  | \$ 3,885         | \$ 3,885        | \$ 3,880         | \$ 3,885        | \$ 83                                    | \$ 87                |                      |                      |
| Boston, Massachusetts                         | 679   | 346              | 325             | 346              | 325             | 7  | 8                    |                      |                      |
| Toronto, Ontario                              | 3,114   | 1,525            | 1,400           | 1,525            | 1,400           | 37                                       | 23                   |                      |                      |
| Calgary, Alberta                              | 1,266   | 557              | 570             | 557              | 570             | 19                                       | 14                   |                      |                      |
| Washington, D.C.                              | 682   | 682              | 395             | 682              | 395             | 14                                       | 9                    |                      |                      |
| Ottawa, Ontario                               | 384   | 97               | 100             | 97               | 100             | 3  | —                    |                      |                      |
| Denver, Colorado                              | 265   | 265              | 344             | 265              | 344             | 6  | 9                    |                      |                      |
| Minneapolis, Minnesota                        | 426   | 426              | 429             | 426              | 429             | 5  | 5                    |                      |                      |
| Other North America                           | 189   | 119              | 114             | 119              | 114             | —  | 6                    |                      |                      |
| Total North America                           | 11,651  | 7,897            | 7,562           | 7,897            | 7,562           | 174                                      | 161                  | \$ 174               | \$ 161               |
| United Kingdom                                |   |                  |                 |                  |                 |  |                      |                      |                      |
| Canary Wharf Group, plc                       | 267   | 267              | 267             | 267              | 267             | —  | 110                  | —                    | 110                  |
| 20 Canada Square                              | 573   | 573              | 531             | 531              | 492             | 8  | 8                    | 8                    | 8                    |
|   | 12,491  | 8,737            | 8,360           | 8,695            | 8,321           | 182                                      | 279                  | 182                  | 279                  |
| Property specific mortgages / interest        |   |                  |                 | (5,862)          | (5,446)         | —  | —                    | (85)                 | (79)                 |
| Net investment / operating cash flow          | \$ 12,491   | \$ 8,737         | \$ 8,360        | \$ 2,833         | \$ 2,875        | \$ 182                                   | \$ 279               | \$ 97                | \$ 200               |

<sup>1</sup> Includes the book value attributed to partial interests in properties managed by us that are owned by co-investors

Our North America portfolio consists of 58 commercial properties containing approximately 47 million square feet of rentable area, as well as 12 development sites totalling 9.8 million square feet of potential developable area. The acquisition of Trizec Properties, in partnership with a number of our investment partners closed on October 5, 2006 and enables us to significantly expand our portfolio within current markets as well as Los Angeles and Houston. Our North American operations are conducted through our 51%-owned subsidiary, Brookfield Properties Corporation.

In London, U.K. we own an interest in 17 high quality commercial properties comprising 8.4 million square feet of rentable area and a further 5.4 million square feet of development density. The properties are located in the Canary Wharf Estate, one of the leading core office developments in Europe. We hold a direct 80% ownership interest in the 550,000 square foot 20 Canada Square property and hold an indirect interest in the balance of the portfolio through our 15% ownership interest in the Canary Wharf Group.

### Operating Results

Total operating cash flow from North American properties was \$174 million during the third quarter 2006, compared to \$161 million during the same period in 2005, representing growth of 8% due principally to new properties acquired in the last twelve months in Toronto, Calgary and Washington D.C. During 2005, our European operations recorded a \$110 million dividend from Canary Wharf. After deducting interest expense associated with property specific financings, the net operating cash flow was \$97 million in the third quarter compared to \$90 million in 2005 excluding the special dividend. Interest expense increased due in part to borrowings associated with the properties acquired in late 2005 and during 2006. Canary Wharf recently announced a 48 pence dividend payable on November 7, 2006. Our share of the dividend totals approximately \$95 million and will be recorded in the fourth quarter of 2006.

### Portfolio Activity

We acquired the 1.2 million square foot Four Allen Center in Houston, and signed a lease for the entire building. The building is included in Development Properties, together with associated financing. As noted above we closed the acquisition of the Trizec portfolio on October 5, 2006, which will result in a meaningful increase in both total and net invested capital during the fourth quarter.

Property specific debt, which is comprised principally of long-term fixed-rate mortgages secured by the underlying properties with no recourse to the Corporation, increased by \$416 million since December 31, 2005 due to the financing of properties acquired earlier in the year. This resulted in a decrease in the book value of the net capital deployed in core office properties to \$2.8 billion, compared to \$2.9 billion at the last year end and \$3.1 billion at June 30, 2006.



### Occupancy Levels and Outlook

Our total portfolio occupancy rate at September 30, 2006 was 96%, representing an increase of 200 basis points over the same date last year.

We leased 2.5 million square feet in our North American portfolio during the quarter, including 1.3 million square feet in development properties, bringing the year-to-date leasing to over 4.8 million square feet and representing more than three times contractual expiries during the period. Leasing fundamentals have improved in most of our markets with continued strength in Calgary and New York where markets are tightening. Average net rents in our North American markets were \$28 per square foot compared with an average in-place net rent in our portfolio of \$25 per square foot, indicating that we should be able to maintain or increase net operating income as leases mature and are replaced, even if market rents do not increase.

Leasing fundamentals in London also continued to improve, with the result that occupancy rate in properties in which we have an interest is now 95%. Nearly 80% of the tenant credit rating profile is A+ or better. Our 20 Canada Square property continues to be 100% leased.

The positive leasing fundamentals and continued growth in our portfolios should provide for continued measured growth in net operating cash flow from this area of our business.

### Residential Properties

We conduct residential property operations in the United States, Canada and Brazil. Our U.S. and Canadian operations are conducted through subsidiaries in which we hold a 53% and 51% interest, respectively.

The following table summarizes our invested capital and related cash flows:

| AS AT, FOR THE THREE MONTHS ENDED<br>MILLIONS | Assets Under<br>Management<br>Sept. 30<br>2006 | Invested Capital |                 |                  |                 | Operating Cash Flow (Three Months Ended) |                      |                      |                      |
|---|--|------------------|-----------------|------------------|-----------------|--|----------------------|----------------------|----------------------|
|   |  | Total            |                 | Net              |                 | Total                                    |                      | Net                  |                      |
|   |  | Sept. 30<br>2006 | Dec. 31<br>2005 | Sept. 30<br>2006 | Dec. 31<br>2005 | September 30<br>2006                     | September 30<br>2005 | September 30<br>2006 | September 30<br>2005 |
| United States                                 | \$ 1,235                                       | \$ 1,335         | \$ 1,082        | \$ 1,063         | \$ 45           | \$ 61                                    |                      |                      |                      |
| Canada  | 330  | 166              | 330             | 166              | 36              | 24                                       |                      |                      |                      |
| Brazil  | 480  | 532              | 305             | 396              | 11              | 5  |                      |                      |                      |
|   | <b>2,045</b>                                   | <b>2,033</b>     | <b>1,717</b>    | <b>1,625</b>     | <b>92</b>       | <b>90</b>                                | <b>\$ 92</b>         | <b>\$ 90</b>         |                      |
| Cash taxes                                    |  |                  |                 |                  |                 |  | <b>(13)</b>          | <b>(24)</b>          |                      |
| Borrowings / interest <sup>1</sup>            |  |                  | <b>(1,160)</b>  | <b>(1,238)</b>   |                 |  | <b>(3)</b>           | <b>(4)</b>           |                      |
| Non-controlling interest in net assets        |  |                  | <b>(163)</b>    | <b>(142)</b>     |                 |  | <b>(16)</b>          | <b>(19)</b>          |                      |
| Net investment / operating cash flow          | <b>\$ 2,045</b>                                | <b>\$ 2,033</b>  | <b>\$ 394</b>   | <b>\$ 245</b>    | <b>\$ 92</b>    | <b>\$ 90</b>                             | <b>\$ 60</b>         | <b>\$ 43</b>         |                      |

<sup>1</sup> Portion of interest expressed through cost of sales

Total operating cash flow was relatively unchanged as continued strong growth in our Canadian operations offset a slowdown in our U.S. operations. Net cash flow increased due to improved margins and reduced cash taxes in our U.S. operations. Total assets remained unchanged for similar reasons as total cash flow, although the net capital invested in the business increased during the quarter due to a reduction in the level of borrowings in this segment.

### United States

These operations are concentrated in four major supply constrained markets: San Francisco, Los Angeles and San Diego in California, and the Washington, D.C. area. In these operations, we own or control 30,000 lots through direct ownership, options and joint ventures. We focus on the mid to upper-end of the home building market and rank as one of the twenty largest home builders in the United States.

We have experienced substantial growth in cash flows in each of our U.S. markets over the past three years, however recently we have seen a much anticipated levelling off of margins and volumes in these markets. Despite this, we continued to generate favorable results and have benefitted from the sale of lots during the first two quarters and the reduction in selling, general and administrative expenses, which includes a reduction in stock compensation obligations.

We continue to focus on optioning lots and acquiring land that is well advanced through the entitlement process. This is intended to minimize capital at risk, and the sale of lots to other builders on a bulk basis enables us to capture appreciation in values and recover capital. Home closings for the balance of 2006 are expected to be lower than 2005, however we expect that the impact will be offset in part by increased bulk lot sales.

#### Canada

Our Canadian operations are concentrated in Calgary, Edmonton, Toronto and also the U.S. markets of Denver and Texas which are managed within these operations. We own approximately 54,000 lots in these operations of which approximately 6,500 were under development at September 30, 2006. We build and sell homes on our lots and we are a major supplier of lots to other homebuilders.

Operating cash flow in these operations increased significantly in 2006 as our Alberta operations benefitted from the continued expansion of activity in the oil and gas industry. Most of our land holdings were purchased in the mid-1990's or earlier, and as a result have an embedded cost advantage today. This has led to particularly strong margins, although the high level of activity is creating upward pressure on building costs and production delays. Nonetheless, unless the market environment changes, we expect continued strength for 2006.

#### Brazil

Our Brazilian operations, which are focussed on building residential condominiums, produced strong growth in operating cash flow due to increased margins and volumes. We own substantial density rights, included in development properties, that will provide the basis for continued growth.

We recently established these operations as a public company listed on the São Paulo Stock Exchange raising nearly \$500 million through the issuance of common shares and valuing our remaining 63% interest at \$825 million based on the offering price. We expect to record a gain on the transaction in our fourth quarter.

#### Opportunity Investments

We established a dedicated team several years ago to invest in commercial properties other than core office. Our objective is to acquire properties which, through our management, leasing and capital investment expertise, can be enhanced to provide a superior return on capital. During the current year we established a fund to allow our institutional investors to participate in these activities and completed our fundraising in the third quarter. The fund is capitalized with \$245 million of equity, of which we provided \$125 million.

|  | Assets Under Management | Invested Capital |                  |                 |                  | Operating Cash Flow (Three Months Ended) |                      |                      |                      |
|--|-------------------------|------------------|------------------|-----------------|------------------|--|----------------------|----------------------|----------------------|
|  |                         | Total            |                  | Net             |                  | Total                                    |                      | Net                  |                      |
|  |                         | Sept. 30<br>2006 | Sept. 30<br>2006 | Dec. 31<br>2005 | Sept. 30<br>2006 | Dec. 31<br>2005                          | September 30<br>2006 | September 30<br>2005 | September 30<br>2006 |
| <i>AS AT, FOR THE THREE MONTHS ENDED</i> |                         |                  |                  |                 |                  |  |                      |                      |                      |
| <i>MILLIONS</i>                          |                         |                  |                  |                 |                  |  |                      |                      |                      |
| Commercial properties                    | \$ 1,022                | \$ 1,022         | \$ 468           | \$ 1,009        | \$ 458           | \$ 10                                    | \$ 2                 | \$ 10                | \$ 2                 |
| Disposition gains                        |                         |                  |                  |                 |                  | 7  | —                    | 7                    | —                    |
| Property specific mortgages / interest   |                         |                  |                  | (742)           | (311)            |  |                      | (7)                  | (2)                  |
| Co-investors' capital                    |                         |                  |                  | (95)            | —                |  |                      | (5)                  | —                    |
| Net investment / operating cash flow     | \$ 1,022                | \$ 1,022         | \$ 468           | \$ 172          | \$ 147           | \$ 17                                    | \$ 2                 | \$ 5                 | \$ —                 |

Total assets are now approximately \$1.0 billion including a \$460 million acquisition completed immediately prior to quarter end, and include 68 office properties in a number of cities across North America as well as smaller investments in industrial and other property asset classes. The scale of our overall operating platform in the property sector provides a substantial volume of potential investments for these operations and enables us to participate in a broad range of opportunities. Our net invested capital at September 30, 2006 included a \$65 million bridge loan to facilitate the recent portfolio acquisition, and is expected to be repaid over the next three to six months.

Opportunity investments tend to be more dynamic and typically have strong early stage value enhancement potential. Accordingly, debt financing tends to be shorter term in nature to enhance flexibility, and leverage for the portfolio as a whole tends to vary between 70% and 80% of loan to value.



## Retail Properties

During the quarter we formed a fund with \$700 million of capital to invest in Brazilian retail properties, of which our commitment is \$200 million. At the end of the quarter, the fund purchased three shopping centres previously owned by us for proceeds of \$252 million, resulting in a gain for accounting purposes of \$79 million that is included in the current quarter.

The following table summarizes our retail office property operations:

| AS AT, FOR THE THREE MONTHS ENDED<br>MILLIONS | Assets Under<br>Management            | Invested Capital |                  |                 |                  | Operating Cash Flow (Three Months Ended) |                      |                      |                      |                      |      |
|---|---------------------------------------|------------------|------------------|-----------------|------------------|--|----------------------|----------------------|----------------------|----------------------|------|
|   |                                       | Total            |                  | Net             |                  | Total                                    |                      | Net                  |                      |                      |      |
|   |                                       | Sept. 30<br>2006 | Sept. 30<br>2006 | Dec. 31<br>2005 | Sept. 30<br>2006 | Dec. 31<br>2005                          | September 30<br>2006 | September 30<br>2005 | September 30<br>2006 | September 30<br>2005 |      |
|   | Brazil Retail Fund                    | \$ 700           | \$ 252           | \$ —            | \$ 252           | \$ —                                     | \$ —                 | \$ —                 | \$ —                 | \$ —                 | \$ — |
|   | Gain on establishment of Retail Fund  | —                | —                | —               | —                | —  | 79                   | —                    | 79                   | —                    | —    |
|   |                                       | 700              | 252              | —               | 252              | —  | 79                   | —                    | 79                   | —                    | —    |
|   | Borrowings / interest                 |                  |                  |                 | (107)            | —  | —                    | —                    | —                    | —                    | —    |
|   | Co-investors' capital                 |                  |                  |                 | (105)            | —  | —                    | —                    | —                    | —                    | —    |
|   |                                       | 700              | 252              | —               | 40               | —  | 79                   | —                    | 79                   | —                    | —    |
|   | Other retail properties directly held | 80               | 80               | 270             | 71               | 186                                      | 10                   | 7                    | 4                    | 6                    | 6    |
|   | Net investment / operating cash flow  | \$ 780           | \$ 332           | \$ 270          | \$ 111           | \$ 186                                   | \$ 89                | \$ 7                 | \$ 83                | \$ 6                 | \$ 6 |

The fund's initial portfolio consists of three shopping centres and associated office space totalling 1.6 million square feet of net leasable area, located in Rio de Janeiro and São Paulo, and includes the one million square foot Rio Sul Centre, which is one of Brazil's premier shopping centres. Borrowings represent debt incurred by the fund to finance the purchase of the initial portfolio assets, which is irrevocably guaranteed by the obligation of ourselves and our partners to subscribe for capital of the fund in accordance with the terms.

The fund's mandate is to acquire additional retail properties in the fragmented Brazilian market and to enhance their value through active management and repositioning. We continue to hold direct interests in a portfolio of retail and associated commercial office space with a net book value of \$71 million.

## Development Properties

The composition of our development properties was as follows:

| AS AT, FOR THE THREE MONTHS ENDED<br>MILLIONS | Potential<br>Developments          | Invested Capital     |                 |                  |                 | Operating Cash Flow (Three Months Ended) |                      |                      |                      |      |   |
|---|------------------------------------|----------------------|-----------------|------------------|-----------------|--|----------------------|----------------------|----------------------|------|---|
|   |                                    | Total                |                 | Net              |                 | Total                                    |                      | Net                  |                      |      |   |
|   |                                    | Sept. 30<br>2006     | Dec. 31<br>2005 | Sept. 30<br>2006 | Dec. 31<br>2005 | September 30<br>2006                     | September 30<br>2005 | September 30<br>2006 | September 30<br>2005 |      |   |
|   | Core office properties             | 17.1 million sq. ft. | \$ 516          | \$ 296           | \$ 516          | \$ 296                                   |                      |                      |                      |      |   |
|   | Residential lots                   | 66,000 lots          | 504             | 382              | 504             | 382                                      |                      |                      |                      |      |   |
|   | Rural development                  | 177,000 acres        | 50              | 50               | 50              | 50                                       |                      |                      |                      |      |   |
|   |                                    |                      | 1,070           | 728              | 1,070           | 728                                      | \$ —                 | \$ 2                 | \$ —                 | \$ 2 |   |
|   | Borrowings/interest                |                      |                 |                  | (240)           | —  | —                    | —                    | —                    | —    | — |
|   | Net investment/operating cash flow |                      | \$ 1,070        | \$ 728           | \$ 830          | \$ 728                                   | \$ —                 | \$ 2                 | \$ —                 | \$ 2 |   |

Development properties consist predominantly of core office property development sites, density rights and related infrastructure, residential lots owned and under option, and rural land held pending development into income producing properties or for sale to other users. We expect to enhance the value of these assets through the attainment of building entitlements and conversion into cash flow generating real estate.

Our core office property developments include the 1.2 million square foot Four Allen Center in Houston referred to under Core Office Properties, the 2.6 million square foot Bay-Adelaide Centre development site located in Toronto, and the 2.5 million square foot Penn Station development in midtown New York. Residential lots include 27,000 lots in the United States, of which 17,000 are held through lower risk options, 39,000 low cost lots in Canada and 5.6 million square feet of residential development zoning in Brazil. Rural development represents 177,000 acres of prime rural development land in Brazil. We also hold 30,000 acres of development land which is included our in Timberlands operations.

We completed the acquisition of Four Allen Center on September 30 with a joint venture partner for \$120 million and at the same time entered into a lease with Chevron for the entire building. This enabled us to raise \$240 million of property specific financing, the excess proceeds of which will fund building upgrades.

We announced during the quarter that we had signed a lease for Bay-Adelaide Centre with KPMG and commenced development of the site, which is expected to be completed in 2009, at an estimated cost of C\$300 million. We also launched a development of 265,000 square foot Bankers Court in Calgary, which is 87% pre-leased, with an estimated cost of C\$110 million. We are in the process of completing construction financing facilities for both projects.

The book values of our development properties, including those reflected in other business units, increased during the first nine months due primarily to seasonal investment in our homebuilding operations, including continued growth in our Alberta operations. We do not typically record ongoing cash flow in respect of development properties as the associated interest and development costs are capitalized until the property is sold, at which time any disposition gain or loss is realized, or the property is transferred into operations.

## POWER GENERATING OPERATIONS

Our power generating operations are predominantly hydroelectric facilities located on river systems in North America. As at September 30, 2006, we owned and managed more than 140 power generating stations with a combined generating capacity of approximately 3,600 megawatts. All of our existing stations are hydroelectric facilities located on river systems in seven geographic regions, specifically Ontario, Quebec, British Columbia, New York, New England, Louisiana and southern Brazil, with the exception of two natural gas-fired plants, a wind energy project and a pump storage facility. This geographic diversification minimizes the overall impact of fluctuating hydrology in each region. Most of our stations have access to storage reservoirs that can contain sufficient water to produce approximately 20% of our total annual generation and provide partial protection against short-term changes in water supply. The reservoirs also enable us to optimize selling prices by generating and selling power during higher-priced peak periods.

The capital invested in our power generating operations and the associated cash flows are as follows:

| AS AT, FOR THE THREE MONTHS ENDED<br>MILLIONS    | Capacity         |                 | Assets Under<br>Management | Invested Capital |                 |                  |                 | Operating Cash Flow (Three Months Ended) |                      |                      |                      |
|--|------------------|-----------------|----------------------------|------------------|-----------------|------------------|-----------------|--|----------------------|----------------------|----------------------|
|  | Sept. 30<br>2006 | Dec. 31<br>2005 | Sept. 30<br>2006           | Total            |                 | Net              |                 | Total                                    |                      | Net                  |                      |
|  |                  |                 |                            | Sept. 30<br>2006 | Dec. 31<br>2005 | Sept. 30<br>2006 | Dec. 31<br>2005 | September 30<br>2006                     | September 30<br>2005 | September 30<br>2006 | September 30<br>2005 |
| Hydroelectric generation                         | (MW)             |                 |                            |                  |                 |                  |                 |  |                      |                      |                      |
| Ontario  | 897              | 847             | \$ 1,157                   | \$ 1,157         | \$ 944          | \$ 1,157         | \$ 944          | \$ 26                                    | \$ 20                |                      |                      |
| Quebec   | 277              | 277             | 385                        | 385              | 374             | 385              | 374             | 21                                       | 9                    |                      |                      |
| British Columbia                                 | 127              | 127             | 138                        | 138              | 131             | 138              | 131             | 4  | 4                    |                      |                      |
| New England                                      | 240              | 201             | 443                        | 443              | 259             | 443              | 259             | 17                                       | 11                   |                      |                      |
| New York   | 730              | 730             | 886                        | 886              | 889             | 886              | 889             | 30                                       | 20                   |                      |                      |
| Louisiana  | 192              | 192             | 481                        | 481              | 497             | 481              | 497             | 11                                       | 14                   |                      |                      |
| Brazil   | 205              | 205             | 213                        | 213              | 220             | 213              | 220             | 10                                       | 13                   |                      |                      |
| Total hydroelectric generation                   | 2,668            | 2,579           | 3,703                      | 3,703            | 3,314           | 3,703            | 3,314           | 119                                      | 91                   |                      |                      |
| Other operations <sup>1</sup>                    | 914              | 815             | 556                        | 556              | 254             | 556              | 254             | 3  | 1                    |                      |                      |
| Total power generation                           | 3,582            | 3,394           | 4,259                      | 4,259            | 3,568           | 4,259            | 3,568           | 122                                      | 92                   | \$ 122               | \$ 92                |
| Other assets, net <sup>2</sup>                   |                  |                 | 1,284                      | 1,284            | 1,184           | 760              | 693             |  |                      | —                    | (4)                  |
| Property specific and subsidiary debt / interest |                  |                 |                            |                  |                 | (3,165)          | (2,839)         |  |                      | (58)                 | (56)                 |
| Non-controlling interests in net assets          |                  |                 |                            |                  |                 | (229)            | (225)           |  |                      | (5)                  | (4)                  |
| Net investment / operating cash flow             | 3,582            | 3,394           | \$ 5,543                   | \$ 5,543         | \$ 4,752        | \$ 1,625         | \$ 1,197        | \$ 122                                   | \$ 92                | \$ 59                | \$ 28                |

<sup>1</sup> Includes co-generation, pumped storage, wind energy and development projects (wind and hydro)

<sup>2</sup> Includes working capital, restricted cash and financial assets

## Portfolio Activity

We acquired four Ontario stations during the first quarter of 2006 and two run of the river facilities located in Maine were acquired during the second quarter. During the quarter we continued the development of our Northern Ontario wind energy project. The first phase, which totals 99 megawatts, commenced operations in the third quarter and the second phase is expected to be fully operational in spring 2007 or earlier.

We completed the acquisition of two hydroelectric facilities in October, totalling 107 megawatts. Located in West Virginia, the facility is expected to generate on average 526 gigawatt hours of electricity annually that will be sold to an industrial customer pursuant to a 15-year contract.

As a result of these acquisitions and development activities, the book value of total invested capital increased by \$791 million since year end and \$309 million in the third quarter. Property specific debt and corporate unsecured debt issued by our power generating operations totalled \$3.2 billion at September 30, 2006, representing an increase of approximately \$320 million, with the result that net invested capital increased by \$428 million over the first nine months of the year. We plan to refinance these new facilities in order to reduce the net capital invested in the existing operations.

## Operating Results

Operating cash flow from our power generating assets increased in the third quarter of 2006 on both a total and net basis, compared with the same quarter in 2005, due mainly to increased generation from our existing asset base and the contribution from acquisitions.

The following table illustrates revenues and operating costs for our hydroelectric facilities in total and on a per megawatt hour basis:

| PERIODS ENDED SEPTEMBER 30 | Three months ended |        |         |       | Nine months ended |        |         |       |
|----------------------------|--------------------|--------|---------|-------|-------------------|--------|---------|-------|
|                            | Total (millions)   |        | Per MWh |       | Total (millions)  |        | Per MWh |       |
|                            | 2006               | 2005   | 2006    | 2005  | 2006              | 2005   | 2006    | 2005  |
| Realized revenues          | \$ 166             | \$ 126 | \$ 67   | \$ 67 | \$ 609            | \$ 464 | \$ 69   | \$ 65 |
| Operating costs            | (47)               | (35)   | (19)    | (18)  | (151)             | (125)  | (17)    | (19)  |
| Operating cash flow        | \$ 119             | \$ 91  | \$ 48   | \$ 49 | \$ 458            | \$ 339 | \$ 52   | \$ 46 |

Realized prices, which reflect ancillary and capacity revenues and the benefit of optimizing our generation during peak hours, were relatively unchanged quarter over quarter as the impact of lower prices was mitigated by our use of financial contracts to lock in prices on a forward basis.

The following table sets out the generation from our portfolio during the quarter compared to long term averages:

| THREE MONTHS ENDED SEPTEMBER 30<br>(GIGAWATT HOURS) | Long Term     | Actual Production |       | Variance to |      |
|---|---------------|-------------------|-------|-------------|------|
|   | Average (LTA) | 2006              | 2005  | LTA         | 2005 |
| Existing capacity                                   |               |                   |       |             |      |
| Ontario   | 569           | 396               | 352   | (173)       | 44   |
| Quebec  | 421           | 478               | 250   | 57          | 228  |
| New England   | 243           | 260               | 258   | 17          | 2    |
| New York  | 502           | 688               | 459   | 186         | 229  |
| Louisiana   | 152           | 71                | 110   | (81)        | (39) |
| Other   | 273           | 267               | 308   | (6)         | (41) |
| Total existing capacity                             | 2,160         | 2,160             | 1,737 | —           | 423  |
| Acquisitions – during 2006                          | 127           | 111               | —     | (16)        | 111  |
| Acquisitions – during 2005                          | 161           | 181               | 126   | 20          | 55   |
| Total hydroelectric operations                      | 2,448         | 2,452             | 1,863 | 4           | 589  |
| Co-generation and pump storage                      | 291           | 313               | 313   | 22          | —    |
| Total generation                                    | 2,739         | 2,765             | 2,176 | 26          | 589  |

Improved water flows enabled us to generate 2,160 gigawatt hours at existing facilities during the quarter, consistent with long term averages, and representing an increase of 24% over 2005 production. Generation is typically lower during the third quarter due to lower water flows in the summer months. Expansions of additional capacity through acquisitions and development in 2005 and 2006 contributed 292 gigawatt hours during the quarter. Furthermore, the continued expansion increased the diversification of our watersheds, thereby reducing hydrology risk, and strengthened our position as an important participant in the Ontario, New York and New England electricity markets.

We have locked in prices for more than 75% of our generation through the end of 2008 with long-term bilateral power sales agreements and shorter-term financial contracts. Our power sales agreements have an average term of 14 years and the counterparties are almost exclusively customers with long-standing favourable credit histories or have investment grade ratings. The financial contracts typically have a term of less than 24 months, due to a general lack of market liquidity for longer term contracts. All power that is produced and not otherwise sold under a power sales agreement is sold in wholesale electricity markets.

The following table sets out the profile of our contracts and generation over the next five years from our existing facilities, assuming long-term average hydrology:

|                        | <i>Balance of</i> | <i>Years Ended December 31</i> |             |             |             |
|------------------------|-------------------|--------------------------------|-------------|-------------|-------------|
|                        | <i>2006</i>       | <i>2007</i>                    | <i>2008</i> | <i>2009</i> | <i>2010</i> |
| Generation (GWh)       |                   |                                |             |             |             |
| Contracted             |                   |                                |             |             |             |
| Power sales agreements | 1,590             | 6,724                          | 6,656       | 5,390       | 5,371       |
| Financial contracts    | 735               | 3,264                          | 2,742       | 292         | 287         |
| Uncontracted           | 695               | 2,683                          | 3,193       | 6,538       | 6,561       |
|                        | 3,020             | 12,671                         | 12,591      | 12,220      | 12,219      |
| Contracted generation  |                   |                                |             |             |             |
| % of total             | 77                | 79                             | 75          | 47          | 46          |
| Revenue (\$millions)   | 148               | 684                            | 663         | 438         | 438         |
| Price (\$/MWh)         | 64                | 68                             | 71          | 77          | 77          |

The increase in the average selling price for contracted power over the next five years reflects contractual increases in long duration contracts with attractive locked-in prices and the expiry of lower priced contracts during the period. We believe that recontracting power at market rates as contracts expire should result in increased revenues over time based on our assumptions that electricity demand continues to increase; that natural gas sells at higher prices than historical norms; and that water flows are consistent with long-term averages. We expect that most recontracting in the near future will be in the form of shorter term financial contracts, however we will endeavour to secure long term contracts at attractive prices should they become available for prices that we believe are consistent with our long term expectations.

## TIMBERLANDS

We own and manage timber assets which have investment characteristics that are similar to our property and power operations. Our current operations consist of the following:

|   | <i>Assets Under Management</i> | <i>Invested Capital</i> |                 |                |                 | <i>Operating Cash Flow (Three Months Ended)</i> |                     |                     |             |             |
|---|--------------------------------|-------------------------|-----------------|----------------|-----------------|---|---------------------|---------------------|-------------|-------------|
|   |                                | <i>Total</i>            |                 | <i>Net</i>     |                 | <i>Total</i>                                    |                     | <i>Net</i>          |             |             |
|   |                                | <i>Sept. 30</i>         | <i>Sept. 30</i> | <i>Dec. 31</i> | <i>Sept. 30</i> | <i>Dec. 31</i>                                  | <i>September 30</i> | <i>September 30</i> |             |             |
| <i>AS AT, FOR THE THREE MONTHS ENDED</i>          |                                |                         |                 |                |                 |   |                     |                     |             |             |
| <i>MILLIONS</i>                                   |                                |                         |                 |                |                 |   |                     |                     |             |             |
|   |                                | <i>2006</i>             | <i>2006</i>     | <i>2005</i>    | <i>2006</i>     | <i>2005</i>                                     | <i>2006</i>         | <i>2005</i>         | <i>2006</i> | <i>2005</i> |
| Timber  | (Acres)                        |                         |                 |                |                 |   |                     |                     |             |             |
| Western North America                             |                                |                         |                 |                |                 |   |                     |                     |             |             |
| Timberlands                                       | 603,000                        | \$ 788                  | \$ 788          | \$ 801         | \$ 788          | \$ 801  | \$ 15               | \$ 7                |             |             |
| Higher and better use lands                       | 30,000                         | 111                     | 111             | 113            | 111             | 113   | 2                   | —                   |             |             |
| Eastern North America                             | 1,076,000                      | 199                     | 199             | 48             | 199             | 48  | 6                   | 1                   |             |             |
| Brazil  | 140,000                        | 41                      | 41              | 39             | 41              | 39  | 1                   | 5                   |             |             |
|   | 1,849,000                      | 1,139                   | 1,139           | 1,001          | 1,139           | 1,001   | 24                  | 13                  | \$ 24       | \$ 13       |
| Other assets, net                                 |                                | 60                      | 60              | 56             | 10              | 5   | —                   | —                   | —           | —           |
|   |                                | 1,199                   | 1,199           | 1,057          | 1,149           | 1,006   | 24                  | 13                  | 24          | 13          |
| Property specific and other borrowings / interest |                                |                         |                 |                | (486)           | (447)   |                     |                     | (10)        | (6)         |
| Non-controlling interests in net assets           |                                |                         |                 |                | (349)           | (255)   |                     |                     | (8)         | (3)         |
| Net investment / operating cash flow              |                                | \$ 1,199                | \$ 1,199        | \$ 1,057       | \$ 314          | \$ 304  | \$ 24               | \$ 13               | \$ 6        | \$ 4        |

We have significantly expanded the operations over the past twelve months with the formation of the Island Timberlands Fund in western North America during 2005 and the Acadian Timber Income Fund in eastern North America early in 2006. Our goals are to continue to prudently invest additional capital in our timber operations when opportunities are available.

### Western North America

We established the Island Timberlands Fund in the second quarter of 2005 with the purchase of 633,000 acres of high quality private timberlands on the west coast of Canada. We own 50% of the fund with the balance owned by institutional investors.

Timber operations performed in line with expectations and the prospects for 2006 are promising. Demand for high quality timber exported to the U.S. and Japan remains strong, although this continues to be offset somewhat by a prolonged fire season in Western Canada and the impact of the higher Canadian dollar on operating costs.

### Eastern North America

In early 2006, we established the Acadian Timber Income Fund, a publicly listed income fund that acquired the 311,000 acres of private timberlands previously owned by us as well as a further 765,000 acres held by Fraser Papers. Acadian, in which we hold a 27% interest, is managed by our timber management group and completed a C\$85 million initial public offering during the first quarter of 2006. To date, performance has been in line with our initial expectations, however the weakness in the Eastern North American forest product sector is likely to adversely impact the result of this business over the next several quarters.

### Brazil

We hold 140,000 acres of timberlands located in the State of Paraná in Brazil and are actively pursuing acquisition opportunities to expand our timberland operations in this country, which benefit from rapid rates of growth for trees.

## TRANSMISSION

We have owned and managed transmission systems in northern Ontario for many years and recently acquired the largest electricity transmission company in Chile at the end of June 2006. These operations generate stable rate-base cash flows that provide attractive long term returns for us and our investment partners. We intend to further expand our transmission operations to serve the needs of the underserved electrical infrastructure sector in our geographic markets.

| AS AT, FOR THE THREE MONTHS ENDED<br>MILLIONS   | Assets Under<br>Management<br><br>Sept. 30<br>2006 | Invested Capital |                 |                  |                 | Operating Cash Flow (Three Months Ended) |                      |                      |                      |
|---|--|------------------|-----------------|------------------|-----------------|--|----------------------|----------------------|----------------------|
|   |  | Total            |                 | Net              |                 | Total                                    |                      | Net                  |                      |
|   |  | Sept. 30<br>2006 | Dec. 31<br>2005 | Sept. 30<br>2006 | Dec. 31<br>2005 | September 30<br>2006                     | September 30<br>2005 | September 30<br>2006 | September 30<br>2005 |
| North America                                   | \$ 145   | \$ 145           | \$ 130          | \$ 145           | \$ 130          | \$ 8                                     | \$ 6                 |                      |                      |
| Chile   | 2,677  | 2,677            | —               | 2,677            | —               | 48                                       | —                    |                      |                      |
|   | 2,822  | 2,822            | 130             | 2,822            | 130             | 56                                       | 6                    |                      |                      |
| Other assets, net                               | 255  | 255              | 26              | (65)             | 12              | —  | —                    |                      |                      |
|   | 3,077  | 3,077            | 156             | 2,757            | 142             | 56                                       | 6                    | \$ 56                | \$ 6                 |
| Project specific financing and other borrowings |  |                  |                 | (1,527)          | (100)           |  |                      | (31)                 | (1)                  |
|   |  |                  |                 | 1,230            | 42              | 56                                       | 6                    | 25                   | 5                    |
| Debt component of co-investors' capital         |  |                  |                 | (589)            | —               |  |                      | (13)                 |                      |
| Equity component of co-investors' capital       |  |                  |                 | (253)            | —               |  |                      | (1)                  |                      |
| Net investment / operating cash flow            | \$ 3,077   | \$ 3,077         | \$ 156          | \$ 388           | \$ 42           | \$ 56                                    | \$ 6                 | \$ 11                | \$ 5                 |

### North America

We own and operate an electrical transmission system in northern Ontario. As a regulated rate base business, the operations produce stable and predictable cash flows and provide attractive returns for future investment. During 2005 and 2006, we invested \$75 million of capital to upgrade our system, thereby increasing its rate base. The increase in cash flow is due to the expanded rate base and impact of the higher Canadian dollar.

### Chile

During the third quarter we completed our first full quarter of operations of Transelec, which we acquired for approximately \$2.5 billion. We own 28% of the business and the balance is held by our institutional investment partners. The operating results were in line with expectations and we continue to integrate the business into our operating platform. The increase in net capital during the third quarter includes \$14 million in respect of working capital adjustments.

Transelec's assets serve as the backbone of the Chilean electrical distribution sector, with more than 8,000 kilometres of transmission lines and 51 substations that deliver electricity to approximately 99 percent of the Chilean population through various local distribution companies. The revenues of Transelec are predominantly governed by an attractive regulatory rate base agreement that provides for inflation adjusted returns and a substantial portion of the revenues are denominated in US currency. We expect that the operations will generate approximately \$200 million of annual net operating income prior to financing costs and taxes, which will be adjusted for inflation. Furthermore, any additional qualifying capital expenditures will be added to the rate base and earn a 10% return, which is also inflation adjusted.

## SPECIALTY INVESTMENT FUNDS

We conduct bridge financing, real estate financing and restructuring activities through specialty investment funds. Our fixed income and real estate securities operations manage funds with specific mandates to invest in public and private securities on behalf of institutional and retail investors. Although our primary industry focus is on property, power and long-life infrastructure assets, our mandate includes other industries which have tangible assets and cash flows, particularly where we have expertise as a result of previous investments.

The following table shows the assets under management and the invested capital together with the associated operating cash flows:

| AS AT, FOR THE THREE MONTHS ENDED<br>MILLIONS        | Assets Under<br>Management <sup>1</sup><br>Sept. 30<br>2006 | Invested Capital |                 |                  |                 | Operating Cash Flow (Three Months Ended) |                      |                      |                      |
|--|---|------------------|-----------------|------------------|-----------------|--|----------------------|----------------------|----------------------|
|  |   | Total            |                 | Net              |                 | Total                                    |                      | Net                  |                      |
|  |   | Sept. 30<br>2006 | Dec. 31<br>2005 | Sept. 30<br>2006 | Dec. 31<br>2005 | September 30<br>2006                     | September 30<br>2005 | September 30<br>2006 | September 30<br>2005 |
| Bridge Lending                                       | \$ 1,589  | \$ 685           | \$ 268          | \$ 685           | \$ 268          | \$ 20                                    | \$ 10                | \$ 20                | \$ 10                |
| Real Estate Finance                                  | 627   | 128              | 149             | 128              | 149             | 2  | 4                    | 2                    | 4                    |
| Restructuring  | 796   | 796              | 82              | 237              | 82              | 7  | 3                    | 2                    | 3                    |
| Fixed income and real estate securities <sup>2</sup> | 21,000  | —                | —               | —                | —               | —  | —                    | —                    | —                    |
| Net investment / operating cash flow                 | \$ 24,012   | \$ 1,609         | \$ 499          | \$ 1,050         | \$ 499          | \$ 29                                    | \$ 17                | \$ 24                | \$ 17                |

<sup>1</sup> Represents capital committed or pledged by Brookfield and co-investors, including the book value of our invested capital

<sup>2</sup> Capital invested in fixed income and real estate securities and associated cash flow included in Cash and Financial Assets

Operating cash flows, which represent the investment returns from our capital deployed in these activities and excludes management fees, totalled \$29 million in the third quarter of 2006, compared to \$17 million for the same period in 2005. Invested capital increased as a result of new bridge loans completed during the first nine months and investments in restructuring initiatives, including an increase of \$120 million in bridge loan capital during the third quarter. Higher investment income reflects larger average balances of interest bearing securities and loans held during the period as well as a gain on the monetization of an investment within our restructuring activities.

### Bridge Lending

We provide bridge loans to entities operating in industries where we have operating expertise, leveraging our 20-year history of offering tailored lending solutions to companies in need of short-term financing.

We continued to be active during the past quarter, reviewing many financing opportunities, and issued \$1 billion in new funding commitments. Our net investment in the bridge loan portfolio increased to \$685 million from \$268 million at the beginning of the year and averaged \$500 million during the third quarter. The portfolio has an average term of 29 months excluding extension privileges and an average yield of approximately 12%. We do not employ any direct financial leverage within these operations, although loans may be structured with senior and junior tranches, and may be subordinate to other debt in the borrower's capital structure.



## **Real Estate Finance**

Our real estate finance operations were established in 2002 to finance the ownership of real estate properties on a basis which is senior to traditional equity, but subordinate to traditional first mortgages or investment grade debt. Our investments typically represent financing at levels between 65% and 85% of the value of the property.

We maintain credit facilities that provide financing for these investments on a non-recourse basis and we have also established two collateralized debt obligation facilities. These facilities represent \$900 million of low cost debt funding to finance the acquisition of mortgage loan securities. The quality and diversification of the portfolio enabled us to apply leverage of approximately 70% at quarter end.

## **Restructuring**

Our restructuring group, which operates under the name "Tricap", invests long-term capital in companies facing financial or operational difficulties in industries which have tangible assets and cash flows, and in particular where we have expertise resulting from prior operating experience. Tricap benefits from our 30-year record of restructuring companies experiencing financial and operational difficulties. Our net invested capital was relatively unchanged during the quarter and \$155 million higher than year end, as a result of new initiatives. Total assets are substantially higher due to the requirement that we consolidate the accounts of several of our investments for accounting purposes. Total operating cash flow, which tends to fluctuate due to the nature of the investments, was substantially higher during the quarter at \$7 million due to the inclusion of operating earnings from investee companies that are consolidated in our financial results, although net cash flows, which reflect the return to us net of carrying charges and other shareholder interests are relatively unchanged.

Tricap completed the financial restructuring of Stelco, a major Canadian integrated steel company during the first quarter, that resulted in Tricap owning a 37% equity interest. We installed an experienced turnaround management team that has extensive experience in the steel industry and intend to benefit from the improved fundamentals and consolidation within this sector. We include our share of Stelco's results together with equity accounted results from other Investments.

Tricap also increased its equity interest of Western Forest Products, a western Canadian forest products company, to 70% through a rights offering during the second quarter of 2006. Western continued to rationalize its operations, and during the second quarter of 2006, merged with Cascadia Forest Products, another Vancouver Island lumber company that we previously acquired in connection with the purchase of timberlands from Weyerhaeuser and was held in our Private Equity Investments.

## **Fixed Income and Real Estate Securities**

We manage fixed income and real estate securities on behalf of our clients. We specialize in equities and fixed income securities including government, municipal and corporate bonds, and structured investments such as asset-backed, mortgage-backed and commercial mortgage-backed securities. Our clients include but are not limited to pension funds, insurance companies, foundations, mutual and other closed-end funds, and structured funds. For a number of our insurance clients, we also provide ancillary services including asset allocation and asset/liability management. We earn base management fees that vary from mandate to mandate, and earn performance fees in respect of certain mandates depending on investment returns. We have a modest amount of capital invested in these operations which is included with Financial Assets together with the associated investment returns.

While included separately in this report, fee revenues from these activities increased due to a number of initiatives completed since the second quarter of 2005 including additional client mandates and the launching of various structured products.

## **PRIVATE EQUITY INVESTMENTS**

We own direct interests in a number of investments which will be sold once value has been maximized, integrated into our core operations or used to seed new funds. Although not core to our broader strategy, we expect to continue to make new investments of this nature and dispose of more mature assets.

The following table sets out these investments, together with associated cash flows and gains:

| AS AT, FOR THE THREE MONTHS ENDED     |                     |                    | Assets Under Management | Invested Capital   |              |               |              | Operating Cash Flow (Three Months Ended) |                   |                   |                   |       |
|---------------------------------------|---------------------|--------------------|-------------------------|--------------------|--------------|---------------|--------------|--|-------------------|-------------------|-------------------|-------|
|                                       |                     |                    |                         | Total <sup>1</sup> |              | Net           |              | Total                                    |                   | Net               |                   |       |
| MILLIONS                              | Location            | Interest           | Sept. 30 2006           | Sept. 30 2006      | Dec. 31 2005 | Sept. 30 2006 | Dec. 31 2005 | September 30 2006                        | September 30 2005 | September 30 2006 | September 30 2005 |       |
| Forest products                       |                     |                    |                         |                    |              |               |              |  |                   |                   |                   |       |
|                                       | Norbord Inc.        | North America / UK | 23%                     | \$ 175             | \$ 175       | \$ 199        | \$ 31        | \$ (12)                                  | \$ 5              | \$ 5              | \$ 3              | \$ 3  |
|                                       | Fraser Papers Inc.  | North America      | 48%                     | 146                | 146          | 197           | 146          | 197                                      | —                 | —                 | —                 | —     |
|                                       | Privately held      | North America      | 100%                    | 170                | 170          | 428           | 111          | 285                                      | (7)               | 1                 | (7)               | (2)   |
| Mining and metals                     |                     |                    |                         |                    |              |               |              |  |                   |                   |                   |       |
|                                       | Coal lands          | Alberta            | 100%                    | 76                 | 76           | 77            | 76           | 77                                       | 1                 | 1                 | 1                 | 1     |
| Business services and other           |                     |                    |                         |                    |              |               |              |  |                   |                   |                   |       |
|                                       | Insurance           | Various            | 80-100%                 | 2,174              | 2,174        | 2,028         | 530          | 495                                      | 35                | 14                | 21                | 14    |
|                                       | Banco Brascan, S.A. | Rio de Janeiro     | 40%                     | 80                 | 80           | 69            | 80           | 69                                       | 2                 | 1                 | 2                 | 1     |
|                                       | Privately held      | Various            | 100%                    | 484                | 484          | 304           | 345          | 133                                      | 8                 | —                 | —                 | (1)   |
|                                       | Publicly listed     | Canada             | —                       | 94                 | 94           | 84            | 52           | 49                                       | (3)               | 1                 | (1)               | 1     |
| Net investment / operating cash flows |                     |                    |                         | \$ 3,399           | \$ 3,399     | \$ 3,386      | \$ 1,371     | \$ 1,293                                 | \$ 41             | \$ 23             | \$ 19             | \$ 17 |

<sup>1</sup> Represents book value of assets included in Brookfield's consolidated balance sheet, including investments consolidated for accounting purposes.

We own 53.8 million common shares of Norbord with a book value of \$175 million at quarter end which are accounted for under the equity method. Our net investment reflects the liability for debentures issued by us that are exchangeable into 20 million Norbord shares and have a carried value equal to the mark-to-market value of \$144 million. Accordingly, our net investment is 33.8 million shares representing a 23% equity interest.

We account for our non-controlled public company investments such as Norbord and Fraser Papers using the equity method, and include dividends received from these investments in cash flow and our proportional share of their earnings in net income. We consolidate the results of our majority owned investee companies and accordingly include our proportional share of their results in the operating cash flows shown above.

Although Norbord's panelboard operations continue to be profitable, our pulp and paper operations within the forest products sector continue to face a challenging environment due to increased costs. During the second quarter we merged our investment in Cascadia with Western Forest Products and thus the results associated with this investment are now included in the restructuring group within our specialty investment fund operations.

Our insurance operations provide property and casualty and specialty reinsurance. The operating results reflect improved underwriting and investment performance, and the outlook for the balance of the year is favourable. The net capital invested in privately held business services and other increased as a result of new investments during the quarter.

## OTHER ASSETS

The following is a summary of other assets:

| AS AT, FOR THE THREE MONTHS ENDED |                                | Invested Capital |              |               |              | Operating Cash Flow (Three Months Ended) |                   |                   |                   |
|-----------------------------------|--------------------------------|------------------|--------------|---------------|--------------|--|-------------------|-------------------|-------------------|
|                                   |                                | Total            |              | Net           |              | Total                                    |                   | Net               |                   |
| MILLIONS                          |                                | Sept. 30 2006    | Dec. 31 2005 | Sept. 30 2006 | Dec. 31 2005 | September 30 2006                        | September 30 2005 | September 30 2006 | September 30 2005 |
|                                   | Accounts receivable            | \$ 422           | \$ 605       |               |              |  |                   |                   |                   |
|                                   | Restricted cash                | 486              | 367          |               |              |  |                   |                   |                   |
|                                   | Goodwill and intangible assets | 294              | 160          |               |              |  |                   |                   |                   |
|                                   | Prepaid and other assets       | 787              | 659          |               |              |  |                   |                   |                   |
|                                   |                                | \$ 1,989         | \$ 1,791     | \$ 1,989      | \$ 1,791     | \$ —                                     | \$ —              | \$ —              | \$ —              |

Other assets include working capital balances employed in our business that are not directly attributable to specific operating units. These include amounts receivable by the company in respect of contracted revenues owing but not yet collected, and dividends, interest and fees owing to the company. Restricted cash represents cash balances placed on deposit in connection with financing arrangements and insurance contracts, including the defeasement of long-term property specific mortgages. Goodwill and intangibles increased during the period due to acquisitions. Prepaid expenses and other assets include amounts accrued to reflect the straight-lining of long-term contracted revenues in accordance with accounting guidelines.

## CASH AND FINANCIAL ASSETS

We hold a substantial amount of financial assets, cash and equivalents that represents liquidity capital to fund operating activities and investment initiatives. The market value of cash and financial assets was approximately \$1.6 billion at quarter end compared with a book value of \$1.5 billion. Security positions within designated portfolios and equity derivative positions are carried at market value and all other positions are carried at book value.

The following table shows the composition of these assets and associated cash flow:

| AS AT, FOR THE THREE MONTHS ENDED<br>MILLIONS | Assets Under<br>Management<br><br>Sept. 30<br>2006 | Invested Capital |                 |                  |                 | Operating Cash Flow (Three Months Ended) |                      |                      |                      |
|---|--|------------------|-----------------|------------------|-----------------|--|----------------------|----------------------|----------------------|
|   |  | Total            |                 | Net              |                 | Total                                    |                      | Net                  |                      |
|   |  | Sept. 30<br>2006 | Dec. 31<br>2005 | Sept. 30<br>2006 | Dec. 31<br>2005 | September 30<br>2006                     | September 30<br>2005 | September 30<br>2006 | September 30<br>2005 |
| Financial assets                              |  |                  |                 |                  |                 |  |                      |                      |                      |
| Government bonds                              | \$ 106   | \$ 59            | \$ 106          | \$ 59            |                 |  |                      |                      |                      |
| Corporate bonds — Xstrata convertible         | 375  | 375              | 375             | 375              |                 |  |                      |                      |                      |
| — Other                                       | 226  | 232              | 226             | 232              |                 |  |                      |                      |                      |
| Asset backed securities                       | 5  | 69               | 5               | 69               |                 |  |                      |                      |                      |
| High yield bonds                              | 123  | 220              | 123             | 220              |                 |  |                      |                      |                      |
| Preferred shares — Falconbridge               | —  | 570              | —               | 570              |                 |  |                      |                      |                      |
| — Other                                       | 45   | 107              | 45              | 107              |                 |  |                      |                      |                      |
| Common shares                                 | 304  | 494              | 304             | 494              |                 |  |                      |                      |                      |
| Loans and other                               | —  | 15               | —               | 15               |                 |  |                      |                      |                      |
| Total financial assets                        | 1,184  | 2,141            | 1,184           | 2,141            |                 |  |                      |                      |                      |
| Cash and cash equivalents                     | 344  | 417              | 344             | 417              |                 |  |                      |                      |                      |
| Deposits and other liabilities                | —  | —                | (562)           | (428)            |                 |  |                      |                      |                      |
| Net investment / operating cash flow          | \$ 1,528   | \$ 2,558         | \$ 966          | \$ 2,130         | \$ 144          | \$ 77                                    | \$ 133               | \$ 77                |                      |

The Falconbridge preferred shares were redeemed during the second quarter and other financial assets were also monetized, with the collective proceeds reinvested in new business initiatives and used to reduce short term debt. We hold debentures exchangeable into Xstrata common shares.

Deposit and other liabilities include broker deposit liabilities associated with our securities portfolio and borrowed securities sold short with a value of \$124 million at September 30, 2006.

Operating cash flows from this segment includes gains and losses on a number of marketable security positions taken in undervalued companies that we felt were likely to be restructured or positioned for sale, particularly if we believed we might have the opportunity to participate in the process. Positions such as these may be monetized upon our determination not to pursue a transaction, upon sale to the ultimate acquirer or if it became unlikely that an event would occur to surface value. As these investments are typically not marked to market, the timing of the realization of gains or losses may result in cash flows varying on a quarter over quarter basis.

## CAPITAL RESOURCES AND LIQUIDITY

The following sections describe our capitalization and liquidity profile. The strength of our capital structure and the liquidity that we maintain enables us to achieve a low cost of capital for our shareholders and at the same time provides us with the flexibility to react quickly to attractive investment opportunities as they arise, as well as to withstand sudden adverse changes in economic circumstances.

Our principal sources of liquidity are financial assets, undrawn committed credit facilities, free cash flow and the turnover of assets on our balance sheet. We structure the ownership of our assets to enhance our ability to monetize their embedded value to provide additional liquidity if necessary.

Free cash flow represents the operating cash flow retained in the business after operating costs and cash taxes, interest payments, dividend payments to other shareholders of consolidated entities, preferred equity distributions and sustaining capital expenditures. This cash flow is available to pay common share dividends, invest for future growth, reduce borrowings or repurchase equity.

Our strong and flexible capitalization structure is comprised largely of long-term financings, most of which have no recourse to the Corporation, and permanent equity. We believe this is the most appropriate method of financing our long-term assets, and the high quality of the assets and the associated cash flows enable us to raise long-term financing in a cost effective manner and thereby enhance returns to common shareholders. We arrange our financial affairs so as to maintain strong investment grade ratings, which lowers our cost of borrowing and broadens our access to capital. We also endeavour to minimize liquidity and refinancing risks to the company by issuing long-dated securities and spreading out maturities.

Our consolidated capitalization, which includes obligations and equity interests held by others in entities that are consolidated in our statutory financial statements, totalled \$31.6 billion compared with \$26.1 billion at year end 2005. This includes long-term property specific debt which is secured by operating assets, typically core office properties and power generating stations, with no recourse to the Corporation as well as debt of subsidiaries which also has no recourse to the Corporation. The increase was due principally to property specific debt assumed or raised in respect of acquisitions, notably the Chilean transmission operations.

## CORPORATE BORROWINGS

Corporate borrowings represent long-term and short-term obligations of the Corporation. Long-term corporate borrowings are in the form of bonds and debentures issued in the Canadian and U.S. capital markets both on a public and private basis. Short-term financing needs are typically met by issuing commercial paper that is backed by long-term fully committed lines of credit from a group of international banks. The following table summarizes Brookfield's corporate credit facilities:

| AS AT, FOR THE THREE MONTHS ENDED<br>MILLIONS | Average<br>Term | Cost of Capital <sup>1</sup> |                  | Invested Capital |                 |                  |                 | Operating Cash Flow <sup>2</sup> (Three Months Ended) |                      |                      |                      |
|---|-----------------|------------------------------|------------------|------------------|-----------------|------------------|-----------------|---|----------------------|----------------------|----------------------|
|   |                 | Sept. 30<br>2006             | Sept. 30<br>2006 | Total            |                 | Net              |                 | Total   |                      | Net                  |                      |
|   |                 |                              |                  | Sept. 30<br>2006 | Dec. 31<br>2005 | Sept. 30<br>2006 | Dec. 31<br>2005 | September 30<br>2006                                  | September 30<br>2005 | September 30<br>2006 | September 30<br>2005 |
| Commercial paper                              | 4               | 4%                           | \$ —             | \$ —             | \$ —            | \$ —             | \$ 1            | \$ 5  | \$ 1                 | \$ 5                 |                      |
| Publicly traded term debt                     | 11              | 7%                           | 1,591            | 1,574            | 1,591           | 1,574            | 29              | 25  | 29                   | 25                   |                      |
| Privately held term debt <sup>3</sup>         | 14              | 6%                           | 46               | 46               | 46              | 46               | 1               | —   | 1                    | —                    |                      |
|   | 11              | 7%                           | \$ 1,637         | \$ 1,620         | \$ 1,637        | \$ 1,620         | \$ 31           | \$ 30   | \$ 31                | \$ 30                |                      |

<sup>1</sup> Based on operating cash flows as a percentage of average book value

<sup>2</sup> Interest expense

<sup>3</sup> C\$50 million is secured by our coal assets

The Corporation has approximately \$910 million of committed three year credit facilities which are utilized principally as back-up credit lines to support commercial paper issuance. At September 30, 2006, none of these facilities were drawn, although approximately \$43 million (2005 – \$95 million) of the facilities were utilized for letters of credit issued to support various business initiatives.

The average interest rate on our corporate debt was 7% during 2006 and 2005, and the average term was 11 years (2005 – 12 years). We continue to maintain the following ratings all with a stable outlook: DBRS - A (low); Moodys - Baa3; and Standard & Poors - A–.

## PROPERTY SPECIFIC MORTGAGES

Where appropriate, we finance our operating assets with long-term, non-recourse borrowings such as property specific mortgages which do not have recourse to the Corporation or our operating entities. The composition of Brookfield's consolidated borrowings which have recourse only to the specific assets being financed is as follows:

| AS AT, FOR THE THREE MONTHS ENDED<br>MILLIONS | Average<br>Term | Cost of Capital <sup>1</sup><br>Sept. 30<br>2006 | Invested Capital |                 |                  |                 | Operating Cash Flow <sup>2</sup> (Three Months Ended) |                      |                      |                      |
|---|-----------------|--|------------------|-----------------|------------------|-----------------|---|----------------------|----------------------|----------------------|
|   |                 |  | Total            |                 | Net              |                 | Total   |                      | Net                  |                      |
|   |                 |  | Sept. 30<br>2006 | Dec. 31<br>2005 | Sept. 30<br>2006 | Dec. 31<br>2005 | September 30<br>2006                                  | September 30<br>2005 | September 30<br>2006 | September 30<br>2005 |
| Commercial properties                         | 9               | 6%   | \$ 6,978         | \$ 5,881        | \$ —             | \$ —            | \$ 91   | \$ 81                | \$ —                 | \$ —                 |
| Power generation                              | 18              | 8%   | 2,674            | 2,365           | —                | —               | 49  | 50                   | —                    | —                    |
| Timberlands                                   | 16              | 6%   | 479              | 410             | —                | —               | 7   | 5                    | —                    | —                    |
| Transmission infrastructure                   | 5               | 8%   | 1,527            | 100             | —                | —               | 31  | 1                    | —                    | —                    |
|   | 11              | 7%   | \$ 11,658        | \$ 8,756        | \$ —             | \$ —            | \$ 178  | \$ 137               | \$ —                 | \$ —                 |

<sup>1</sup> Based on operating cash flows as a percentage of average book value

<sup>2</sup> Interest expense

These borrowings represent long-term low risk financing, which leverages common shareholders' equity, and is almost entirely investment grade, largely fixed rate, with an average consolidated maturity of 11 years (2005 – 11 years) and a weighted average interest rate of 7% (2005 – 7%). We structure the term interest type and currency to assist in hedging the value of the associated asset. Borrowings and interest expense increased due to financing of property and power assets. The recently acquired Transelec transmission operations include \$1.4 billion of debt secured by those assets.

## SUBSIDIARY BORROWINGS

These borrowings are largely corporate debt, issued by way of corporate bonds, bank credit facilities and other types of debt and financial obligations of subsidiaries.

The composition of these borrowings on a consolidated basis is as follows:

| AS AT, FOR THE THREE MONTHS ENDED<br>MILLIONS | Average<br>Term | Cost of Capital <sup>1</sup><br>Sept. 30<br>2006 | Invested Capital |                 |                  |                 | Operating Cash Flow <sup>2</sup> (Three Months Ended) |                      |                      |                      |
|---|-----------------|--|------------------|-----------------|------------------|-----------------|---|----------------------|----------------------|----------------------|
|   |                 |  | Total            |                 | Net              |                 | Total   |                      | Net                  |                      |
|   |                 |  | Sept. 30<br>2006 | Dec. 31<br>2005 | Sept. 30<br>2006 | Dec. 31<br>2005 | September 30<br>2006                                  | September 30<br>2005 | September 30<br>2006 | September 30<br>2005 |
| Subsidiary borrowings                         |                 |  |                  |                 |                  |                 |   |                      |                      |                      |
| Properties <sup>3</sup>                       | 4               | 7%   | \$ 1,142         | \$ 1,138        | \$ —             | \$ —            | \$ 9  | \$ 5                 | \$ —                 | \$ —                 |
| Power generation                              | 3               | 5%   | 491              | 474             | —                | —               | 9   | 5                    | —                    | —                    |
| Investments                                   | 2               | 8%   | 331              | 293             | —                | —               | 9   | —                    | —                    | —                    |
| Corporate subsidiaries                        | 8               | 9%   | 660              | 605             | 660              | 605             | 18  | 18                   | 18                   | 18                   |
| Co-investor capital                           |                 |  |                  |                 |                  |                 |   |                      |                      |                      |
| Transmission infrastructure                   | 10              | 8%   | 589              | —               | —                | —               | 13  | —                    | —                    | —                    |
|   | 5               | 8%   | \$ 3,213         | \$ 2,510        | \$ 660           | \$ 605          | \$ 58   | \$ 28                | \$ 18                | \$ 18                |

<sup>1</sup> Based on operating cash flows as a percentage of average book value

<sup>2</sup> Interest expense

<sup>3</sup> Portion of interest expense from Residential Properties debt forms a component of cost of sales

Properties includes residential property debt that consists primarily of construction financing which is repaid with the proceeds from sales of building lots, single family houses and condominiums and is generally renewed on a rolling basis as new construction commences. Power generation debt consists of C\$450 million 4.6% public notes which mature in 2009 and C\$100 million floating rate public notes which mature later in 2006. The notes are rated BBB (high) by DBRS, BBB by Fitch and BBB by Standard & Poors.

Investment debt includes debt obligations of various investees that are presented as a reduction in net invested capital within our Specialty Funds or Private Equity Investments segments. A portion of the outstanding debt of our investments is denominated in their domestic currencies which is utilized to hedge their operating assets against local currency fluctuations, the most significant of which is the Brazilian *real*.

Corporate subsidiary debt includes C\$200 million of retractable preferred shares that will be repaid no later than 2011 as well as \$482 million of subsidiary obligations due in 2015 that have been guaranteed by the Corporation.

Transmission infrastructure debt represents the portion of co-investor capital that is in the form of long-term debt, ranking pari passu with our interests, and is accordingly classified as debt for accounting purposes.

## CAPITAL SECURITIES

Capital securities represent long-term preferred shares and preferred securities that can be settled by issuing, solely at our option, a variable number of our common shares. The following table summarizes the capital securities issued by the company:

| AS AT, FOR THE THREE MONTHS ENDED<br>MILLIONS | Average<br>Term | Cost of Capital <sup>1</sup><br>Sept. 30<br>2006 | Invested Capital |                 |                  |                 | Operating Cash Flow <sup>2</sup> (Three Months Ended) |                      |                      |                      |
|---|-----------------|--|------------------|-----------------|------------------|-----------------|---|----------------------|----------------------|----------------------|
|   |                 |  | Total            |                 | Net              |                 | Total   |                      | Net                  |                      |
|   |                 |  | Sept. 30<br>2006 | Dec. 31<br>2005 | Sept. 30<br>2006 | Dec. 31<br>2005 | September 30<br>2006                                  | September 30<br>2005 | September 30<br>2006 | September 30<br>2005 |
| Corporate preferred shares/securities         | 20              | 6%   | \$ 693           | \$ 669          |                  |                 | \$ 11   | \$ 11                |                      |                      |
| Subsidiary preferred shares                   | 8               | 6%   | 958              | 929             |                  |                 | 13  | 12                   |                      |                      |
|   | 13              | 6%   | \$ 1,651         | \$ 1,598        | \$ 1,651         | \$ 1,598        | \$ 24   | \$ 23                | \$ 24                | \$ 23                |

<sup>1</sup> Based on operating cash flows as a percentage of average book value

<sup>2</sup> Interest expense

The average distribution yield on the capital securities at September 30, 2006 was 6% (2005 – 6%) and the average term was 13 years (2005 – 13 years). We did not issue or redeem any capital securities during the period and changes in the book value are due to the impact of currency fluctuations as most of these securities are denominated in Canadian dollars, which serve as a hedge against capital invested in our Canadian dollar assets.

## NON-CONTROLLING INTERESTS IN NET ASSETS

Non-controlling interests in net assets are comprised of two components: participating interests of other shareholders in our operating assets and subsidiary companies, and non-participating preferred equity issued by subsidiaries.

Interests of others in our operations on a fully consolidated basis were as follows:

| AS AT, FOR THE THREE MONTHS ENDED<br>MILLIONS | Number of Shares<br>% Interest<br>Sept. 30<br>2006 | Invested Capital |                 |                  |                 | Operating Cash Flow <sup>1</sup> (Three Months Ended) |                      |                      |                      |
|---|--|------------------|-----------------|------------------|-----------------|---|----------------------|----------------------|----------------------|
|   |  | Total            |                 | Net              |                 | Total   |                      | Net                  |                      |
|   |  | Sept. 30<br>2006 | Dec. 31<br>2005 | Sept. 30<br>2006 | Dec. 31<br>2005 | September 30<br>2006                                  | September 30<br>2005 | September 30<br>2006 | September 30<br>2005 |
| Participating interests                       |  |                  |                 |                  |                 |   |                      |                      |                      |
| Property                                      |  |                  |                 |                  |                 |   |                      |                      |                      |
| Brookfield Properties Corporation             | 114.2  | \$ 999           | \$ 999          | \$ 999           | \$ 999          | \$ 55   | \$ 48                | \$ 55                | \$ 48                |
| Brookfield Homes Corporation                  | 12.4   | 149              | 128             | —                | —               | 16  | 19                   | —                    | —                    |
| Property funds and other                      |  | 174              | 69              | —                | —               | 10  | —                    | —                    | —                    |
| Power generation                              |  |                  |                 |                  |                 |   |                      |                      |                      |
| Great Lakes Hydro Income Fund                 | 50%  | 173              | 180             | —                | —               | 7   | 2                    | —                    | —                    |
| Louisiana HydroElectric                       | 25%  | 43               | 45              | —                | —               | (2)   | (2)                  | —                    | —                    |
| Timberlands                                   | 50% / 73%  | 347              | 255             | —                | —               | 8   | —                    | —                    | —                    |
| Transmission infrastructure                   | 72%  | 253              | —               | —                | —               | 2   | —                    | —                    | —                    |
| Other   | various  | 292              | 101             | —                | —               | 11  | 4                    | —                    | —                    |
|   |  | 2,430            | 1,777           | 999              | 999             | 107   | 71                   | 55                   | 48                   |
| Non-participating interests                   |  | 203              | 207             | 203              | 200             | 1   | 3                    | —                    | —                    |
|   |  | \$ 2,633         | \$ 1,984        | \$ 1,202         | \$ 1,199        | \$ 108  | \$ 74                | \$ 55                | \$ 48                |

<sup>1</sup> Represents share of operating cash flows attributable to the interests of the respective shareholders and includes cash distributions



The majority of our core office and residential property operations are conducted through Brookfield Properties Corporation and Brookfield Homes Corporation, respectively, in which shareholders other than the company own approximately 49% and 47% common share interests, respectively. We include Brookfield Properties in our segmented basis of presentation and accordingly the interest of others in these operations are reflected in both the total and net results.

Power generating interests represent the 50% interest of unit holders in the Great Lakes Hydro Income Fund, through which we own some of our power generating operations, and a 25% residual equity interest held by others in our Louisiana operations. Timberlands represents the 50% interest of institutional partners in our Island Timberlands Fund and the public shareholder interest in our Acadian Timber Fund. Transmission infrastructure reflect the equity capital contributed by our investment partners towards the acquisition of Transelec during the year. Other non-controlling interests increased since year end with the consolidation of Western Forest Products and Concert Industries, which are investee companies held within our restructuring operations. The book values of these interests may vary each year, and typically increase with the excess of net income over normal cash distributions and decrease with share repurchases and special dividends.

The increase in operating cash flow attributed to participating interests is due to the overall increase in operating cash flows and gains produced by partially-owned businesses as well as the interests of others in recently established funds. Operating cash flow distributed to other non-controlling shareholders in the form of cash dividends totalled \$35 million in the third quarter of 2006 compared with \$27 million in the same period in 2005. The undistributed cash flows attributable to non-controlling shareholders, which totalled \$73 million during the third quarter of 2006 (2005 – \$47 million), are retained in the respective operating businesses and are available to expand their operations, reduce indebtedness or repurchase equity.

## OTHER LIABILITIES AND OPERATING COSTS

| AS AT, FOR THE THREE MONTHS ENDED<br>MILLIONS | Invested Capital |                 |                  |                 | Operating Cash Flow (Three Months Ended) |                      |                      |                      |
|---|------------------|-----------------|------------------|-----------------|--|----------------------|----------------------|----------------------|
|   | Total            |                 | Net              |                 | Total                                    |                      | Net                  |                      |
|   | Sept. 30<br>2006 | Dec. 31<br>2005 | Sept. 30<br>2006 | Dec. 31<br>2005 | September 30<br>2006                     | September 30<br>2005 | September 30<br>2006 | September 30<br>2005 |
| Accounts payable                              | \$ 1,871         | \$ 2,037        | \$ 1,031         | \$ 1,001        |  |                      |                      |                      |
| Insurance liabilities                         | 1,497            | 1,433           | —                | —               |  |                      |                      |                      |
| Deferred tax liability / (asset)              | 300              | 14              | (71)             | (51)            |  |                      |                      |                      |
| Other liabilities                             | 1,670            | 1,077           | 513              | 436             |  |                      |                      |                      |
| Asset management and other operating costs    |                  |                 |                  |                 |  |                      |                      |                      |
| Asset management and corporate expenses       |                  |                 |                  |                 | \$ 42                                    | \$ 31                | \$ 35                | \$ 22                |
| Property services                             |                  |                 |                  |                 | 28                                       | 29                   | 28                   | 29                   |
|   |                  |                 |                  |                 | 70                                       | 60                   | 63                   | 51                   |
| Cash taxes                                    |                  |                 |                  |                 | 23                                       | 28                   | 2                    | 1                    |
|   | \$ 5,338         | \$ 4,561        | \$ 1,473         | \$ 1,386        | \$ 93                                    | \$ 88                | \$ 65                | \$ 52                |

Accounts payable and other liabilities increased due to the assumption of working capital balances on the acquisition of additional operating businesses, the consolidation of investee companies held within our restructuring and investment segments as well as overall growth in the level of business activity. Insurance liabilities include claims and deposit liabilities within our insurance operations. These liabilities increased modestly during the quarter and are funded by securities held within these operations. Other liabilities include \$144 million representing debentures issued by us that are exchangeable into 20 million Norbord common shares.

Asset management and other operating expenses reflect costs that are directly attributable to our fee generating activities and corporate activities. We have invested in expanding our operating base and establishing our asset management capabilities in recent years, which has increased costs and compressed margins while the associated revenue streams are being developed. Accordingly, we believe that operating margins will improve as fee revenues increase because the established level of infrastructure should support further growth without a commensurate increase in operating costs. Property service expenses are directly associated with our property services fee businesses and vary based on the level of activity.

Cash taxes relate principally to the taxable income generated within our U.S. home building operations. This income cannot be sheltered with tax losses elsewhere in the business due to the separate public ownership of this operation.

## PREFERRED EQUITY

Preferred equity represents perpetual floating rate preferred shares that provide an attractive form of permanent equity leverage to our common shares.

| AS AT, FOR THE THREE MONTHS ENDED<br>MILLIONS | Cost of Capital <sup>1</sup> | Invested Capital |                  |                 |                  | Operating Cash Flow <sup>2</sup> (Three Months Ended) |                      |                      |                      |
|---|------------------------------|------------------|------------------|-----------------|------------------|---|----------------------|----------------------|----------------------|
|   |                              | Total            |                  | Net             |                  | Total   |                      | Net                  |                      |
|   |                              | Sept. 30<br>2006 | Sept. 30<br>2006 | Dec. 31<br>2005 | Sept. 30<br>2006 | Dec. 31<br>2005                                       | September 30<br>2006 | September 30<br>2005 | September 30<br>2006 |
| Preferred equity                              | 6%                           | \$ 515           | \$ 515           | \$ 515          | \$ 515           | \$ 7  | \$ 8                 | \$ 7                 | \$ 8                 |

<sup>1</sup> As a percentage of average book value

<sup>2</sup> Dividends

## COMMON EQUITY

On a diluted basis, reflecting the share split which was announced during the second quarter, Brookfield had 407.4 million common shares outstanding at September 30, 2006 (387.3 million on a non-diluted basis).

Brookfield has two classes of common shares outstanding: Class A and Class B. Each class of shares elects one-half of the Corporation's Board of Directors. The Class B shares are held by Partners Limited, a private company owned by 45 individuals, including a number of the senior executive officers of Brookfield, who collectively hold direct and indirect beneficial interests in approximately 67 million Class A shares representing an approximate 17% equity interest in the company. Further details on Partners Limited can be found in the company's management information circular.

## BUSINESS ENVIRONMENT AND RISKS

Brookfield's financial results are impacted by: the performance of each of our operations and various external factors influencing the specific sectors and geographic locations in which we operate; macro-economic factors such as economic growth, changes in currency, inflation and interest rates; regulatory requirements and initiatives; and litigation and claims that arise in the normal course of business. These factors are described in our annual report and our annual information form, both of which are available on our web site and at [www.sedar.com](http://www.sedar.com).

The U.S. Investment Company Act of 1940 (the "Act") requires the registration of any company which holds itself out to the public as being engaged primarily in the business of investing, reinvesting or trading in securities. In addition, the Act may also require the registration of a company that is engaged or proposes to engage in the business of investing, reinvesting, owning, holding or trading in securities and which owns or proposes to acquire investment securities with a value of more than 40% of the company's assets on an unconsolidated basis. We are not currently an investment company in accordance with the Act and we believe we can continue to arrange our business operations in ways so as to avoid becoming an investment company within the meaning of the Act. If we were required to register as an investment company under the Act, we would, among other things, be restricted from engaging in certain businesses and issuing certain securities. In addition, certain of our contracts may become void.

## CONSOLIDATED FINANCIAL ANALYSIS

The discussion and analysis of our operating results and financial condition in the foregoing sections of this report is organized principally on a segmented basis, which is consistent with how we manage our business. As previously discussed, this segmented basis differs from our Consolidated Financial Statements. In particular, our consolidated accounts include the accounts of some, but not all, of our funds and operating businesses on a consolidated basis and also include the accounts of certain investee companies held within our restructuring and investment segments. However, all of our asset management activities are reflected on a consolidated basis in both our consolidated and segmented reporting formats. In addition, the Consolidated Financial Statements are organized by the form of the investment as opposed to the operating segment. The purpose of this section is to provide an analysis and discussion of our financial position and operating results as they are presented in our Consolidated Financial Statements, and to provide a reconciliation between our Consolidated Financial Statements and the segmented basis utilized in the preceding sections.

To do this, we have provided a summary of our consolidated financial statements and a review of the significant components and variances from a consolidated perspective. This section also contains a reconciliation between the consolidated balance sheets and consolidated statements of operations to our segmented results. This is intended to assist the reader to cross reference the more detailed discussion in the Operations Review.

## CONSOLIDATED BALANCE SHEETS

Total consolidated assets at book value increased to \$31.6 billion as at September 30, 2006 from \$26.1 billion at the end of the preceding year. The increase was due to the expansion of our operating platform in our property, power and transmission businesses as reflected in the \$4.5 billion increase in property, plant and equipment. The following is a summary of our consolidated assets:

| MILLIONS                      | Book Value           |                 |                     |
|-------------------------------|----------------------|-----------------|---------------------|
|                               | September 30<br>2006 | June 30<br>2006 | December 31<br>2005 |
| Cash and cash equivalents     | \$ 727               | \$ 676          | \$ 951              |
| Financial assets              | 1,653                | 1,648           | 2,171               |
|                               | 2,380                | 2,324           | 3,122               |
| Investments                   | 585                  | 524             | 595                 |
| Accounts receivable and other | 5,876                | 5,622           | 4,148               |
| Operating assets              |                      |                 |                     |
| Property, plant and equipment | 20,278               | 19,292          | 15,776              |
| Securities                    | 1,696                | 1,830           | 2,069               |
| Loans and notes receivable    | 735                  | 455             | 348                 |
|                               | \$ 31,550            | \$ 30,047       | \$ 26,058           |

Cash and cash equivalents and financial assets, which consist of securities and other financial assets that are not actively deployed in our operations, declined by \$0.7 million to \$2.4 billion on a consolidated basis at September 30, 2006, compared to \$3.1 billion at the end of 2005 as surplus capital was redeployed into operating activities.

Investments represent equity accounted interests in partially owned companies, including Norbord, Fraser Papers and Stelco.

Property, plant and equipment includes commercial and residential properties, power generating facilities, timberlands and transmission facilities and other physical assets employed within our business. The book value invested in these assets increased by \$4.5 billion during 2006, due mainly to the acquisition of the Transelec electric transmission system in Chile, six power generating stations with a total capacity of 90 megawatts for an aggregate investment of approximately \$350 million, the continued expansion of our Washington core office portfolio, growth in our Western Canadian residential operations and acquisitions within our real estate opportunity fund. Property, plant and equipment also increased with the consolidation during 2006 of investee companies held within our Restructuring and Investment portfolios.

Securities include \$1.4 billion (2005 – \$1.6 billion) of largely fixed income securities held through our insurance operations, and \$44 million within Specialty Funds (2005 – \$134 million) as well as our \$267 million (2005 – \$267 million) common share investment in Canary Wharf Group, which is grouped with core office property operations in the Operations Review.

Loans and notes receivable consist largely of loans advanced by our bridge lending operations which are described under Specialty Investment Funds which increased during the year due to advances of new loan commitments.

Accounts receivables and other assets include working capital balances and increased due to expanded levels of business activity and the consolidation of investee companies during 2006 following initial or increased investments within our Restructuring and Investment segments.

Our consolidated capitalization, which includes liabilities and shareholders' equity, increased in line with the growth in our total assets. This increase is reflected mostly in property specific mortgages and subsidiary borrowings. The following table summarizes our consolidated capitalization at September 30, 2006 and December 31, 2005 and the related cash cost of capital:

| MILLIONS                               | Cost of Capital <sup>1</sup> |             | Book Value   |           |             |
|--|------------------------------|-------------|--------------|-----------|-------------|
|  | September 30                 | December 31 | September 30 | June 30   | December 31 |
|  | 2006                         | 2005        | 2006         | 2006      | 2005        |
| Non-recourse borrowings                |                              |             |              |           |             |
| Property specific mortgages            | 7%                           | 7%          | \$ 11,658    | \$ 10,508 | \$ 8,756    |
| Subsidiary borrowings                  | 8%                           | 6%          | 3,213        | 3,188     | 2,510       |
| Corporate borrowings                   | 7%                           | 7%          | 1,637        | 1,780     | 1,620       |
| Accounts payable and other liabilities | 8%                           | 7%          | 5,338        | 5,126     | 4,561       |
| Capital securities                     | 6%                           | 6%          | 1,651        | 1,651     | 1,598       |
| Non-controlling interest in net assets | 20%                          | 22%         | 2,633        | 2,558     | 1,984       |
| Shareholders' equity                   |                              |             |              |           |             |
| Preferred equity                       | 6%                           | 6%          | 515          | 515       | 515         |
| Common equity                          | 20%                          | 20%         | 4,905        | 4,721     | 4,514       |
|  | 9.5%                         | 9.5%        | \$ 31,550    | \$ 30,047 | \$ 26,058   |

<sup>1</sup> Based on operating cash flows as a percentage of average book value

Property specific and subsidiary borrowings increased due to new assets acquired and refinancings completed during the first nine months. The Transelec transmission operations, acquired during the second quarter, are funded with \$1.4 billion of property specific debt and \$0.6 billion of capital provided by co-investors classified as debt, and we also added mortgages associated with new office properties. Corporate borrowings fluctuated with the issuance and repayment of commercial paper, of which none was outstanding at September 30, 2006. Accounts payable and other liabilities increased in line with and for similar reasons as the increase in accounts receivable and other assets. The increase in non-controlling interests is described further within the relevant section on page 20. Common equity increased due to the net income generated over the past quarter, offset in part by dividends paid.

Our overall weighted average cash cost of capital, using a 20% return objective for our common equity, is 9.5%, unchanged from 2005. This reflects the low cost of non-participating perpetual preferred equity issued over a number of years, as well as the low cost of term debt, capital securities and non-recourse investment grade financings, achievable due to the high quality of our asset base and strong cash flows.

## CONSOLIDATED STATEMENTS OF INCOME

The following table summarizes our consolidated statement of net income:

| PERIODS ENDED SEPTEMBER 30 (MILLIONS)         | Three Months Ended |        | Nine Months Ended |          |
|---|--------------------|--------|-------------------|----------|
|   | 2006               | 2005   | 2006              | 2005     |
| Revenues less direct operating costs          | \$ 855             | \$ 551 | \$ 2,271          | \$ 1,590 |
| Interest expenses                             | (291)              | (218)  | (765)             | (652)    |
| Operating costs                               | (70)               | (60)   | (225)             | (164)    |
| Current income taxes                          | (23)               | (28)   | (74)              | (74)     |
| Non-controlling interests in the foregoing    | (108)              | (74)   | (326)             | (235)    |
|   | 363                | 171    | 881               | 465      |
| Other items, net of non-controlling interests | (118)              | (220)  | (322)             | (304)    |
| Gains on disposition of investment            | —                  | 785    | —                 | 1,350    |
| Net income                                    | \$ 245             | \$ 736 | \$ 559            | \$ 1,511 |

The following table reconciles total operating cash flow prior to financing costs and unallocated expenses in the segmented basis of presentation on page 28 and revenue and gains less operating expenses as presented in our consolidated statement of income:

| PERIODS ENDED SEPTEMBER 30 (MILLIONS)                           | Three Months Ended |        | Nine Months Ended |          |
|---|--------------------|--------|-------------------|----------|
|   | 2006               | 2005   | 2006              | 2005     |
| Total operating cash flow before interest and operating expense | \$ 860             | \$ 666 | \$ 2,332          | \$ 1,781 |
| Less dividends recorded as a reduction in book value            | (5)                | (115)  | (61)              | (191)    |
| Revenues and gains less direct operating costs                  | \$ 855             | \$ 551 | \$ 2,271          | \$ 1,590 |

Total operating cash flow includes the following items from our consolidated statement of income: fees earned, other operating revenues less direct operating expenses, and investment and other income. These items are described for each business unit in the Operations Review. Dividends received include dividends on equity and cost accounted investments that are recorded as a reduction of book value in our consolidated financial statements.

Consolidated interest expense increased due principally to the higher average level of property specific financings, primarily due to the expansion of our core office and transmission operations. Interest charges are summarized in the following table:

| PERIODS ENDED SEPTEMBER 30 (MILLIONS) | Three Months Ended |        | Nine Months Ended |        |
|---------------------------------------|--------------------|--------|-------------------|--------|
|                                       | 2006               | 2005   | 2006              | 2005   |
| Corporate borrowings                  | \$ 31              | \$ 30  | \$ 93             | \$ 91  |
| Property specific mortgages           | 178                | 137    | 464               | 378    |
| Subsidiary borrowings                 | 58                 | 28     | 136               | 116    |
| Capital securities                    | 24                 | 23     | 72                | 67     |
|                                       | \$ 291             | \$ 218 | \$ 765            | \$ 652 |

Operating costs and current taxes are discussed under Other Liabilities and Operating Costs. The increase over the previous quarter was due to the increased level of business activity. Cash taxes decreased within our US homebuilding subsidiary.

The interest of non-controlling parties in the foregoing items totalled \$108 million on a consolidated basis during the third quarter of 2006, compared with \$74 million on a similar basis during 2005. The increase was due primarily to the overall growth in operating cash flows and gains produced by our partially owned core office and residential property operations, and the interests of our co-investors in recently established funds. Further details are provided under "Non-controlling Interests in Net Assets" within the Operations Review.

#### Other Items, Net of Non-controlling Interests

Other items are summarized in the following table, and include items that are either non-cash in nature or not considered by us to form part of our operating cash flow. Accordingly, they are included in the reconciliation between net income and operating cash flow presented earlier in this document.

| PERIODS ENDED SEPTEMBER 30 (MILLIONS)            | Three Months Ended |          | Nine Months Ended |          |
|--|--------------------|----------|-------------------|----------|
|  | 2006               | 2005     | 2006              | 2005     |
| Equity accounted income (loss) from investments  | \$ (7)             | \$ 34    | \$ (26)           | \$ 210   |
| Depreciation and amortization                    | (136)              | (102)    | (367)             | (271)    |
| Future income taxes and other provisions         | (45)               | (180)    | (112)             | (329)    |
| Non-controlling interests in the foregoing items | 70                 | 28       | 183               | 86       |
|  | \$ (118)           | \$ (220) | \$ (322)          | \$ (304) |

Equity accounted income reflects our share of the net income recorded by Norbord, Fraser Papers, Falconbridge and Stelco as set forth in the following table.

| PERIODS ENDED SEPTEMBER 30 (MILLIONS) | Three Months Ended |       | Nine Months Ended |        |
|---------------------------------------|--------------------|-------|-------------------|--------|
|                                       | 2006               | 2005  | 2006              | 2005   |
| Norbord                               | \$ 3               | \$ 17 | \$ 37             | \$ 68  |
| Fraser Paper                          | (3)                | (2)   | (56)              | (3)    |
| Stelco                                | (7)                | —     | (7)               | —      |
| Falconbridge                          | —                  | 19    | —                 | 145    |
|                                       | \$ (7)             | \$ 34 | \$ (26)           | \$ 210 |

Depreciation and amortization prior to non-controlling interests increased to \$136 million from \$102 million during the third quarter of 2006. The increase is due to the acquisition of additional operating assets during the past twelve months.

Future income taxes and other provisions decreased to \$45 million from \$180 million during the third quarter of 2006 and are summarized in the following table:

| PERIODS ENDED SEPTEMBER 30 (MILLIONS)      | Three Months Ended |        | Nine Months Ended |        |
|--|--------------------|--------|-------------------|--------|
|  | 2006               | 2005   | 2006              | 2005   |
| Future income taxes                        | \$ 47              | \$ 172 | \$ 175            | \$ 285 |
| Revaluation gains and losses               |                    |        |                   |        |
| Interest rate contracts                    | 20                 | (28)   | (20)              | 33     |
| Norbord exchangeable debentures            | (24)               | 41     | (74)              | 10     |
| Intangible assets                          | —                  | —      | —                 | 26     |
| Tax effect of revaluation gains and losses | 2                  | (5)    | 31                | (25)   |
|  | \$ 45              | \$ 180 | \$ 112            | \$ 329 |

We record non-cash tax provisions as required under GAAP, which reflect changes in the carrying value of our tax shield during the period, and tax provisions in respect of the non-cash equity earnings. Brookfield has access to significant tax shields as a result of the nature of our asset base, and we do not expect to incur any meaningful cash tax liability in the near future other than in our U.S. home building operations which, because they are owned separately, do not enjoy the benefits of tax shields from our other U.S. operations. A one-time charge of \$25 million was recorded in the second quarter of 2006 to reflect the impact of a reduction in income tax rates on the carrying value of tax losses. Future income taxes in the third quarter of the 2005 results include non-cash tax provisions of \$149 million (nine months – \$251 million) in respect of the Falconbridge disposition and \$3 million in respect of equity earnings from Falconbridge during the third quarter, and \$26 million during the first nine months.

Revaluation gains and losses include the impact of revaluing fixed rate financial contracts that we maintain in order to provide an economic hedge against the impact of possible higher interest rates on the value of our long duration interest sensitive assets. Accounting rules require that we revalue certain of these contracts each period even if the corresponding assets are not revalued. During the quarter we recorded a revaluation loss of \$20 million. It is important to note that the corresponding change in the value of our long duration interest sensitive assets is not reflected in earnings. We held a \$800 million fixed rate liability position in such contracts as at September 30, 2006.

Similarly, we are required to revalue debentures issued by us that are exchangeable into 20 million Norbord common shares owned by us to reflect changes in the Norbord share price during the period, resulting in a revaluation gain of \$24 million. We record our share of Norbord's earnings relating to the corresponding shares under Equity Accounted Income from Investments but do not otherwise reflect the change in market value of these shares in current earnings.

### Disposition of Falconbridge

We recognized a gain of \$785 million on the monetization of substantially all our investment in Falconbridge during the third quarter of 2005. The disposition gave rise to \$149 million in non-cash tax provisions. We also recorded equity income of \$19 million during the third quarter representing our share of Falconbridge earnings less \$3 million of associated non-cash tax provisions for a combined contribution from Falconbridge in that period of \$652 million.



## CONSOLIDATED STATEMENTS OF CASH FLOWS

The following table summarizes the company's cash flows as set forth in the consolidated statement of cash flows:

| <i>MILLIONS</i>   | <i>Three Months Ended September 30</i> |             | <i>Nine Months Ended September 30</i> |             |
|---|--|-------------|---------------------------------------|-------------|
|   | <b>2006</b>                            | <i>2005</i> | <b>2006</b>                           | <i>2005</i> |
| Cash flow from operations                                 | \$ 368                                 | \$ 176      | \$ 942                                | \$ 546      |
| Net change in non-cash working capital balances and other | (415)                                  | 255         | (479)                                 | 329         |
| Operating activities                                      | (47)                                   | 431         | 463                                   | 875         |
| Financing activities                                      | 1,032                                  | (175)       | 2,535                                 | 953         |
| Investing activities                                      | (934)                                  | 314         | (3,222)                               | (988)       |
| Increase (decrease) in cash and cash equivalents          | \$ 51                                  | \$ 570      | \$ (224)                              | \$ 840      |

### Operating Activities

Cash flow from operating activities consists of operating cash flows, which is described in detail elsewhere in this report, adjusted for changes in non-cash working capital balances which fluctuate from quarter to quarter. The increase in working capital during the quarter reflects higher levels in our residential operations as well as in consolidated investee companies within our Restructuring and Investment segments.

### Financing Activities

We generated \$1.0 billion of financing capital during the quarter compared with a net usage of \$0.2 billion during the same quarter last year. Property specific financings represented \$1.1 billion of capital raised to finance associated property and power acquisitions. We also reduced commercial paper previously issued at the corporate level with our free cash flow. During the third quarter of 2005, we raised \$0.2 billion of financing secured by our property and power assets. This was more than offset by the retirement of short term corporate and subsidiary debt with free cash flow and proceeds from the disposition of investments.

### Investing Activities

We invested \$0.9 billion on a consolidated basis during the third quarter of 2006 compared with net proceeds of \$0.3 billion during the same period in 2005, as we continued to expand our operating platforms and assets under management. In particular, we invested \$0.6 billion in new properties within our core office and opportunity businesses. We also invested \$0.2 billion in expanding our power operations, including the development of our first wind energy project. During the third quarter of 2005, we received cash proceeds of \$1.3 billion on the monetization of Falconbridge common shares, included in net proceeds from investments, which were largely reinvested in short term investments. In addition, \$0.3 billion was utilized to expand our property and power operations and we also repaid short term financings.

## RECONCILIATION OF SEGMENTED DISCLOSURE TO CONSOLIDATED FINANCIAL STATEMENTS

The following tables present a reconciliation of our segmented disclosure, which forms the basis of presentation for much of the discussion and analysis in this supplemental report, to our consolidated financial statements which are prepared and audited in accordance with GAAP:

### Balance Sheet

AS AT SEPTEMBER 30, 2006

| MILLIONS  | Property         | Power           | Trans-<br>mission | Timber-<br>lands | Specialty<br>Funds | Invest-<br>ments | Cash and<br>Financial<br>Assets | Other<br>Assets | Corporate   | Consolidated     |
|---|------------------|-----------------|-------------------|------------------|--------------------|------------------|---------------------------------|-----------------|-------------|------------------|
| <b>Assets</b>                                     |                  |                 |                   |                  |                    |                  |                                 |                 |             |                  |
| Operating assets                                  |                  |                 |                   |                  |                    |                  |                                 |                 |             |                  |
| Property, plant and equipment                     |                  |                 |                   |                  |                    |                  |                                 |                 |             |                  |
| Property  | \$ 12,275        | \$ —            | \$ —              | \$ 111           | \$ —               | \$ —             | \$ —                            | \$ —            | \$ —        | \$ 12,386        |
| Power generation                                  | —                | 4,247           | —                 | —                | —                  | —                | —                               | —               | —           | 4,247            |
| Timberlands                                       | —                | —               | —                 | 1,029            | —                  | —                | —                               | —               | —           | 1,029            |
| Transmission infrastructure                       | —                | —               | 1,910             | —                | —                  | —                | —                               | —               | —           | 1,910            |
| Other plant and equipment                         | —                | —               | —                 | —                | 476                | 230              | —                               | —               | —           | 706              |
| Securities  | 267              | —               | —                 | —                | 44                 | 1,385            | —                               | —               | —           | 1,696            |
| Loans and notes receivable                        | —                | —               | —                 | —                | 588                | 147              | —                               | —               | —           | 735              |
| Cash and cash equivalents                         | 55               | 56              | 80                | 17               | 31                 | 144              | 344                             | —               | —           | 727              |
| Financial assets                                  | (15)             | 477             | 26                | —                | —                  | —                | 1,165                           | —               | —           | 1,653            |
| Investments                                       | —                | —               | —                 | —                | 128                | 438              | 19                              | —               | —           | 585              |
| Accounts receivable and other                     | 624              | 763             | 1,061             | 42               | 342                | 1,055            | —                               | 1,989           | —           | 5,876            |
| <b>Total assets</b>                               | <b>\$ 13,206</b> | <b>\$ 5,543</b> | <b>\$ 3,077</b>   | <b>\$ 1,199</b>  | <b>\$ 1,609</b>    | <b>\$ 3,399</b>  | <b>\$ 1,528</b>                 | <b>\$ 1,989</b> | <b>\$ —</b> | <b>\$ 31,550</b> |
| <b>Liabilities and shareholders' equity</b>       |                  |                 |                   |                  |                    |                  |                                 |                 |             |                  |
| Corporate borrowings                              | \$ —             | \$ —            | \$ —              | \$ —             | \$ —               | \$ —             | \$ —                            | \$ —            | \$ 1,637    | \$ 1,637         |
| Property specific financing                       | 6,978            | 2,674           | 1,527             | 479              | —                  | —                | —                               | —               | —           | 11,658           |
| Other debt of subsidiaries                        | 1,143            | 491             | 589               | 7                | 179                | 51               | 93                              | —               | 660         | 3,213            |
| Accounts payable and other liabilities            | 422              | 524             | 320               | 50               | 215                | 1,862            | 472                             | —               | 1,473       | 5,338            |
| Capital securities                                | —                | —               | —                 | —                | —                  | —                | —                               | —               | 1,651       | 1,651            |
| Non-controlling interests in net assets           | 323              | 229             | 253               | 349              | 158                | 115              | 4                               | —               | 1,202       | 2,633            |
| Preferred equity                                  | —                | —               | —                 | —                | —                  | —                | —                               | —               | 515         | 515              |
| Common equity / net invested capital              | 4,340            | 1,625           | 388               | 314              | 1,057              | 1,371            | 959                             | 1,989           | (7,138)     | 4,905            |
| <b>Total liabilities and shareholders' equity</b> | <b>\$ 13,206</b> | <b>\$ 5,543</b> | <b>\$ 3,077</b>   | <b>\$ 1,199</b>  | <b>\$ 1,609</b>    | <b>\$ 3,399</b>  | <b>\$ 1,528</b>                 | <b>\$ 1,989</b> | <b>\$ —</b> | <b>\$ 31,550</b> |

### Results from Operations

FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2006

| MILLIONS                                   | Asset<br>Management | Property      | Power         | Transmission | Timberlands  | Specialty<br>Funds | Investment<br>Investments | Investment<br>Income/<br>Gains | Corporate       | Consolidated  |
|--|---------------------|---------------|---------------|--------------|--------------|--------------------|---------------------------|--------------------------------|-----------------|---------------|
| <b>Fees earned</b>                         | \$ 187              | \$ —          | \$ —          | \$ —         | \$ —         | \$ —               | \$ —                      | \$ —                           | \$ —            | \$ 187        |
| Revenues Less Direct Operating Costs       |                     |               |               |              |              |                    |                           |                                |                 |               |
| Property                                   | —                   | 918           | —             | —            | 2            | —                  | 79                        | —                              | —               | 999           |
| Power generation                           | —                   | —             | 478           | —            | —            | —                  | —                         | —                              | —               | 478           |
| Timberlands                                | —                   | —             | —             | —            | 86           | —                  | —                         | —                              | —               | 86            |
| Transmission infrastructure                | —                   | —             | —             | 70           | —            | —                  | —                         | —                              | —               | 70            |
| Specialty funds                            | —                   | —             | —             | —            | —            | 97                 | —                         | —                              | —               | 97            |
| Investment and other income                | —                   | —             | —             | —            | —            | —                  | 26                        | 328                            | —               | 354           |
|  | 187                 | 918           | 478           | 70           | 88           | 97                 | 105                       | 328                            | —               | 2,271         |
| Expenses                                   |                     |               |               |              |              |                    |                           |                                |                 |               |
| Interest                                   | —                   | 281           | 171           | 47           | 22           | 5                  | 25                        | —                              | 214             | 765           |
| Asset management and other operating costs | —                   | —             | —             | —            | —            | —                  | 13                        | —                              | 212             | 225           |
| Current income taxes                       | —                   | 56            | —             | —            | —            | 1                  | 15                        | —                              | 2               | 74            |
| Non-controlling interests                  | —                   | 63            | 36            | 1            | 21           | 4                  | 8                         | 8                              | 185             | 326           |
| Net income before the following            | 187                 | 518           | 271           | 22           | 45           | 87                 | 44                        | 320                            | (613)           | 881           |
| Dividends from investments                 | —                   | —             | —             | —            | —            | —                  | 61                        | —                              | —               | 61            |
| <b>Cash flow from operations</b>           | <b>187</b>          | <b>518</b>    | <b>271</b>    | <b>22</b>    | <b>45</b>    | <b>87</b>          | <b>105</b>                | <b>320</b>                     | <b>(613)</b>    | <b>942</b>    |
| Preferred share dividends                  | —                   | —             | —             | —            | —            | —                  | —                         | —                              | (27)            | (27)          |
| <b>Cash flow to common shareholders</b>    | <b>\$ 187</b>       | <b>\$ 518</b> | <b>\$ 271</b> | <b>\$ 22</b> | <b>\$ 45</b> | <b>\$ 87</b>       | <b>\$ 105</b>             | <b>\$ 320</b>                  | <b>\$ (640)</b> | <b>\$ 915</b> |

**Balance Sheet**

AS AT DECEMBER 31, 2005

| MILLIONS  | AS AT DECEMBER 31, 2005 |                 |                   |                  |                    |                  |                                 |                 |                | Consolidated     |
|---|-------------------------|-----------------|-------------------|------------------|--------------------|------------------|---------------------------------|-----------------|----------------|------------------|
|   | Property                | Power           | Trans-<br>mission | Timber-<br>lands | Specialty<br>Funds | Invest-<br>ments | Cash and<br>Financial<br>Assets | Other<br>Assets | -<br>Corporate |                  |
| <b>Assets</b>                                     |                         |                 |                   |                  |                    |                  |                                 |                 |                |                  |
| Operating assets                                  |                         |                 |                   |                  |                    |                  |                                 |                 |                |                  |
| Property, plant and equipment                     |                         |                 |                   |                  |                    |                  |                                 |                 |                |                  |
| Property  | \$ 10,722               | \$ —            | \$ —              | \$ 113           | \$ —               | \$ —             | \$ —                            | \$ 39           | \$ —           | \$ 10,874        |
| Power generation                                  | —                       | 3,568           | —                 | —                | —                  | —                | —                               | —               | —              | 3,568            |
| Timberlands                                       | —                       | —               | —                 | 888              | —                  | —                | —                               | —               | —              | 888              |
| Transmission infrastructure                       | —                       | —               | 130               | —                | —                  | —                | —                               | —               | —              | 130              |
| Other plant and equipment                         | —                       | —               | —                 | —                | —                  | 316              | —                               | —               | —              | 316              |
| Securities  | 267                     | —               | —                 | —                | 134                | 1,571            | 97                              | —               | —              | 2,069            |
| Loans and notes receivable                        | —                       | —               | —                 | —                | 241                | 47               | 60                              | —               | —              | 348              |
| Cash and cash equivalents                         | 253                     | 115             | 2                 | 21               | —                  | 143              | 417                             | —               | —              | 951              |
| Financial assets                                  | —                       | 187             | —                 | —                | —                  | —                | 1,984                           | —               | —              | 2,171            |
| Investments                                       | —                       | —               | —                 | —                | 122                | 473              | —                               | —               | —              | 595              |
| Accounts receivable and other                     | 617                     | 882             | 24                | 35               | 2                  | 836              | —                               | 1,752           | —              | 4,148            |
| <b>Total assets</b>                               | <b>\$ 11,859</b>        | <b>\$ 4,752</b> | <b>\$ 156</b>     | <b>\$ 1,057</b>  | <b>\$ 499</b>      | <b>\$ 3,386</b>  | <b>\$ 2,558</b>                 | <b>\$ 1,791</b> | <b>\$ —</b>    | <b>\$ 26,058</b> |
| <b>Liabilities and shareholders' equity</b>       |                         |                 |                   |                  |                    |                  |                                 |                 |                |                  |
| Corporate borrowings                              | \$ —                    | \$ —            | \$ —              | \$ —             | \$ —               | \$ —             | \$ —                            | \$ —            | \$ 1,620       | \$ 1,620         |
| Property specific financing                       | 5,881                   | 2,365           | 100               | 410              | —                  | —                | —                               | —               | —              | 8,756            |
| Other debt of subsidiaries                        | 1,138                   | 474             | —                 | 37               | —                  | 110              | 146                             | —               | 605            | 2,510            |
| Accounts payable and other liabilities            | 463                     | 491             | 14                | 51               | —                  | 1,874            | 282                             | —               | 1,386          | 4,561            |
| Capital securities                                | —                       | —               | —                 | —                | —                  | —                | —                               | —               | 1,598          | 1,598            |
| Non-controlling interests in net assets           | 196                     | 225             | —                 | 255              | —                  | 109              | —                               | —               | 1,199          | 1,984            |
| Preferred equity                                  | —                       | —               | —                 | —                | —                  | —                | —                               | —               | 515            | 515              |
| Common equity / net invested capital              | 4,181                   | 1,197           | 42                | 304              | 499                | 1,293            | 2,130                           | 1,791           | (6,923)        | 4,514            |
| <b>Total liabilities and shareholders' equity</b> | <b>\$ 11,859</b>        | <b>\$ 4,752</b> | <b>\$ 156</b>     | <b>\$ 1,057</b>  | <b>\$ 499</b>      | <b>\$ 3,386</b>  | <b>\$ 2,558</b>                 | <b>\$ 1,791</b> | <b>\$ —</b>    | <b>\$ 26,058</b> |

**Results from Operations**

FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2005

| MILLIONS                                   | FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2005 |               |               |              |              |                    |                                      |               |                 | Consolidated  |
|--|--|---------------|---------------|--------------|--------------|--------------------|--------------------------------------|---------------|-----------------|---------------|
|  | Asset<br>Management                          | Property      | Power         | Transmission | Timberlands  | Specialty<br>Funds | Investment<br>Income/<br>Investments | Gains         | Corporate       |               |
| <b>Fees earned</b>                         | \$ 140                                       | \$ —          | \$ —          | \$ —         | \$ —         | \$ —               | \$ —                                 | \$ —          | \$ —            | \$ 140        |
| Revenues Less Direct Operating Costs       |  |               |               |              |              |                    |                                      |               |                 |               |
| Property                                   | —  | 749           | —             | —            | —            | —                  | —                                    | —             | —               | 749           |
| Power generation                           | —  | —             | 341           | —            | —            | —                  | —                                    | —             | —               | 341           |
| Timberlands                                | —  | —             | —             | —            | 31           | —                  | —                                    | —             | —               | 31            |
| Transmission infrastructure                | —  | —             | —             | 18           | —            | —                  | —                                    | —             | —               | 18            |
| Specialty funds                            | —  | —             | —             | —            | —            | 42                 | —                                    | 1             | —               | 43            |
| Investment and other income                | —  | 3             | —             | —            | —            | —                  | 38                                   | 227           | —               | 268           |
|  | 140  | 752           | 341           | 18           | 31           | 42                 | 38                                   | 228           | —               | 1,590         |
| Expenses                                   |  |               |               |              |              |                    |                                      |               |                 |               |
| Interest                                   | —  | 240           | 159           | 6            | 3            | —                  | 24                                   | —             | 220             | 652           |
| Asset management and other operating costs | —  | —             | 5             | —            | —            | —                  | 4                                    | —             | 155             | 164           |
| Current income taxes                       | —  | 60            | 1             | —            | —            | —                  | 4                                    | —             | 9               | 74            |
| Non-controlling interests                  | —  | 44            | 19            | —            | 5            | —                  | 1                                    | —             | 166             | 235           |
| Net income before the following            | 140  | 408           | 157           | 12           | 23           | 42                 | 5                                    | 228           | (550)           | 465           |
| Dividends from investments                 | —  | 110           | —             | —            | —            | —                  | 81                                   | —             | —               | 191           |
| <b>Cash flow from operations</b>           | <b>140</b>                                   | <b>518</b>    | <b>157</b>    | <b>12</b>    | <b>23</b>    | <b>42</b>          | <b>86</b>                            | <b>228</b>    | <b>(550)</b>    | <b>656</b>    |
| Preferred share dividends                  | —  | —             | —             | —            | —            | —                  | —                                    | —             | 25              | 25            |
| <b>Cash flow to common shareholders</b>    | <b>\$ 140</b>                                | <b>\$ 518</b> | <b>\$ 157</b> | <b>\$ 12</b> | <b>\$ 23</b> | <b>\$ 42</b>       | <b>\$ 86</b>                         | <b>\$ 228</b> | <b>\$ (575)</b> | <b>\$ 631</b> |

## SUPPLEMENTAL INFORMATION

This supplemental information contains information required by applicable continuous disclosure guidelines and to facilitate additional analysis.

### QUARTERLY RESULTS

The eight recently completed quarters are as follows:

| MILLIONS  | 2006          |               |               | 2005          |               |               |               | 2004         |
|---|---------------|---------------|---------------|---------------|---------------|---------------|---------------|--------------|
|   | Q3            | Q2            | Q1            | Q4            | Q3            | Q2            | Q1            | Q4           |
| Total revenues  | \$ 1,405      | \$ 1,405      | \$ 1,183      | \$ 1,740      | \$ 1,356      | \$ 1,162      | \$ 962        | \$ 1,287     |
| Fees earned   | \$ 64         | \$ 69         | \$ 54         | \$ 106        | \$ 58         | \$ 46         | \$ 36         | \$ 42        |
| Revenues less direct operating costs                        |               |               |               |               |               |               |               |              |
| Property  | 380           | 337           | 282           | 461           | 270           | 257           | 222           | 335          |
| Power generation  | 122           | 156           | 200           | 128           | 92            | 115           | 134           | 64           |
| Timberlands   | 24            | 23            | 39            | 9             | 13            | 14            | 4             | 7            |
| Transmission infrastructure                                 | 56            | 7             | 7             | 6             | 6             | 6             | 6             | 3            |
| Specialty funds   | 29            | 29            | 39            | 11            | 17            | 13            | 13            | 20           |
| Investment and other income                                 | 180           | 84            | 90            | 8             | 95            | 98            | 75            | 10           |
|   | 855           | 705           | 711           | 729           | 551           | 549           | 490           | 481          |
| Expenses  |               |               |               |               |               |               |               |              |
| Interest  | 291           | 250           | 224           | 229           | 218           | 235           | 199           | 154          |
| Asset management and other operating costs                  | 70            | 84            | 71            | 87            | 60            | 51            | 53            | 53           |
| Current income taxes  | 23            | 37            | 14            | 88            | 28            | 30            | 16            | 46           |
| Non-controlling interest in net income before the following | 108           | 118           | 100           | 151           | 74            | 78            | 83            | 112          |
| <b>Net income before the following</b>                      | <b>363</b>    | <b>216</b>    | <b>302</b>    | <b>174</b>    | <b>171</b>    | <b>155</b>    | <b>139</b>    | <b>116</b>   |
| Equity accounted income (loss) from investments             | (7)           | 3             | (22)          | 9             | 34            | 73            | 103           | 62           |
| Gains on disposition of Falconbridge                        | —             | —             | —             | —             | 785           | 565           | —             | —            |
| Depreciation and amortization                               | (136)         | (127)         | (104)         | (103)         | (102)         | (92)          | (77)          | (79)         |
| Future income taxes and other provisions                    | (45)          | (16)          | (51)          | 5             | (180)         | (121)         | (28)          | (67)         |
| Non-controlling interests in the foregoing items            | 70            | 59            | 54            | 66            | 28            | 30            | 28            | 55           |
| <b>Net income</b>   | <b>\$ 245</b> | <b>\$ 135</b> | <b>\$ 179</b> | <b>\$ 151</b> | <b>\$ 736</b> | <b>\$ 610</b> | <b>\$ 165</b> | <b>\$ 87</b> |

We manage our business with the objective of generating sustainable cash flows that will demonstrate steady growth over the long term. Nevertheless, our financial results vary from quarter to quarter based on the impact of seasonality within certain businesses as well as the impact of specific initiatives.

Fees earned include participation fees and leasing fees that arise from the completion of specific initiatives and represent a meaningful portion of our overall fees at this stage of development of our business. We earned large fees of this nature in both the third and fourth quarters of 2005. We believe that the level of fee revenues will become increasingly stable as we expand the amount of base management fees earned through the growth in assets under management and as the funds mature, resulting in a more diverse range of performance fees.

Within our property operations, core office results tend to be stable quarter over quarter, excluding the impact of property acquisitions or dispositions. Residential operations tend to generate most of the operating cash flow in the second half of the year due to the seasonality of the business in our U.S. markets. We received significant dividends from Canary Wharf in the third and fourth quarters of 2005 that are reflected in cash flow from operations on the following page. Our results for the third quarter of 2006 benefitted from the contributions from new office properties, disposition gains, and a strong contribution from our residential operations.

The contribution from power generation varies with water flows and prices for electricity, both of which are seasonal in nature. The results are typically strongest in the first quarter of each year as both prices and water flows are high relative to the balance of the year. The 2006 results reflect improved water flows and a larger installed capacity base due to newly acquired facilities and selective developments.

Revenues from timberlands and transmission infrastructure are expected to remain relatively stable through the year with our recently acquired Transelec transmission operations contributing from the third quarter of 2006 onward. Returns from our specialty funds, investments and financial assets will vary as a result of changes in capital deployed, disposition gains or other income realizations. Disposition gains are, by their nature, difficult to predict however the dynamic nature of our asset base gives rise to opportunities to realize gains with relative frequency.

The eight recently completed quarters of cash flow from operations are as follows:

| MILLIONS                                      | 2006            |          |          | 2005     |          |          |          | 2004     |
|---|-----------------|----------|----------|----------|----------|----------|----------|----------|
|   | Q3              | Q2       | Q1       | Q4       | Q3       | Q2       | Q1       | Q4       |
| <b>Net income before the following</b>        | <b>\$ 363</b>   | \$ 216   | \$ 302   | \$ 174   | \$ 171   | \$ 155   | \$ 139   | \$ 116   |
| Dividends                                     | 5               | 51       | 5        | 78       | 115      | 60       | 16       | 17       |
| <b>Cash flow from operations and gains</b>    | <b>368</b>      | 267      | 307      | 252      | 286      | 215      | 155      | 133      |
| Preferred share dividends                     | 7               | 10       | 10       | 10       | 8        | 9        | 8        | 7        |
| <b>Cash flow to common shareholders</b>       | <b>\$ 361</b>   | \$ 257   | \$ 297   | \$ 242   | \$ 278   | \$ 206   | \$ 147   | \$ 126   |
| <b>Common equity – book value</b>             | <b>\$ 4,905</b> | \$ 4,271 | \$ 4,663 | \$ 4,514 | \$ 4,586 | \$ 3,872 | \$ 3,411 | \$ 3,277 |
| <b>Common shares outstanding <sup>1</sup></b> | <b>387.3</b>    | 386.8    | 386.6    | 386.4    | 391.7    | 390.3    | 389.3    | 388.1    |
| <b>Per common share <sup>1</sup></b>          |                 |          |          |          |          |          |          |          |
| Cash flow from operations                     | <b>\$ 0.91</b>  | \$ 0.64  | \$ 0.75  | \$ 0.61  | \$ 0.69  | \$ 0.52  | \$ 0.37  | \$ 0.33  |
| Net income                                    | <b>0.60</b>     | 0.31     | 0.43     | 0.36     | 1.82     | 1.51     | 0.39     | 0.20     |
| Dividends                                     | <b>0.16</b>     | 0.16     | 0.10     | 0.10     | 0.10     | 0.10     | 0.09     | 0.09     |
| Book value                                    | <b>12.90</b>    | 12.46    | 12.29    | 11.81    | 11.83    | 10.05    | 8.91     | 8.51     |
| Market trading price (NYSE)                   | <b>44.34</b>    | 40.62    | 36.71    | 33.55    | 31.07    | 25.44    | 25.17    | 24.01    |
| Market trading price (TSX) – C\$              | <b>49.42</b>    | 44.86    | 42.85    | 39.07    | 36.09    | 31.20    | 30.47    | 28.77    |

<sup>1</sup> Adjusted to reflect three-for-two stock split

## CONTRACTUAL OBLIGATIONS AND GUARANTEES

Our annual report contains a table and description of our contractual obligations, which consist largely of long term financial obligations, as well as commitments to provide bridge financing, and letters of credit and guarantees provided in respect of power sales contracts and reinsurance obligations in the normal course of business.

The company previously signed a definitive agreement to acquire all of the shares of Trizec Properties Inc. In connection with the Merger Agreement, Brookfield had guaranteed the payment obligations that arise under the Merger Agreement, in an amount, in the aggregate not to exceed \$1.1 billion. The transaction closed on October 5, 2006 and all payment obligations were satisfied by Brookfield and our investment partners.

## CORPORATE DIVIDENDS

The distributions paid by Brookfield on outstanding securities during the first nine months of 2006 and the same period in 2005 and 2004 are as follows:

|                                    | Distribution per Security |          |          |
|------------------------------------|---------------------------|----------|----------|
|                                    | 2006                      | 2005     | 2004     |
| Class A Common Shares <sup>1</sup> | <b>\$ 0.42</b>            | \$ 0.29  | \$ 0.27  |
| Class A Preferred Shares           |                           |          |          |
| Series 1 <sup>2</sup>              | —                         | —        | 0.29     |
| Series 2                           | <b>0.65</b>               | 0.46     | 0.40     |
| Series 3 <sup>3</sup>              | —                         | 1,678.73 | 1,277.21 |
| Series 4 + Series 7                | <b>0.65</b>               | 0.46     | 0.40     |
| Series 8                           | <b>0.78</b>               | 0.54     | 0.42     |
| Series 9                           | <b>0.93</b>               | 0.87     | 0.79     |
| Series 10                          | <b>0.95</b>               | 0.88     | 0.81     |
| Series 11                          | <b>0.91</b>               | 0.85     | 0.78     |
| Series 12                          | <b>0.90</b>               | 0.83     | 0.76     |
| Series 13                          | <b>0.65</b>               | 0.46     | —        |
| Series 14                          | <b>2.27</b>               | 1.65     | —        |
| Series 15                          | <b>0.73</b>               | 0.46     | —        |
| Preferred Securities               |                           |          |          |
| Due 2050                           | <b>1.39</b>               | 1.28     | 1.18     |
| Due 2051                           | <b>1.38</b>               | 1.28     | 1.17     |

<sup>1</sup> Adjusted to reflect three-for-two stock split

<sup>2</sup> Redeemed July 30, 2004

<sup>3</sup> Redeemed November 8, 2005

## RELATED PARTY TRANSACTIONS

In the normal course of operations, the company enters into various transactions on market terms with related parties which have been measured at exchange value and are recognized in the consolidated financial statements. There were no such transactions, individually or in aggregate, that were material to our overall operations.

## ADDITIONAL SHARE DATA

### Issued and Outstanding Common Shares

During the nine months ended September 30, 2006 and the year ended December 31, 2005, the number of issued and outstanding common shares changed as follows:

| MILLIONS  | September 30      | December 31       |
|---|-------------------|-------------------|
|   | 2006 <sup>1</sup> | 2005 <sup>1</sup> |
| Outstanding at beginning of year                | 386.4             | 388.1             |
| Issued (repurchased)                            |                   |                   |
| Dividend reinvestment plan                      | —                 | —                 |
| Management share option plan                    | 0.9               | 2.3               |
| Conversion of debentures and minority interests | —                 | 1.9               |
| Issuer bid purchases                            | —                 | (5.9)             |
| Outstanding at end of period                    | 387.3             | 386.4             |
| Unexercised options                             | 20.1              | 18.9              |
| Total diluted common shares                     | 407.4             | 405.3             |

<sup>1</sup> Adjusted to reflect three-for-two stock split

In calculating our book value per common share, the cash value of our unexercised options of \$351 million (2005 – \$272 million) is added to the book value of our common share equity of \$4,905 million (2005 – \$4,514 million) prior to dividing by the total diluted common shares presented above.

### Basic and Diluted Earnings Per Share

The components of basic and diluted earnings per share for the third quarter of 2006 and 2005 are summarized in the following table:

| PERIODS ENDED SEPTEMBER 30 (MILLIONS)  | Three Months Ended |                   | Nine Months Ended |                   |
|--|--------------------|-------------------|-------------------|-------------------|
|  | 2006               | 2005 <sup>1</sup> | 2006              | 2005 <sup>1</sup> |
| Net income   | \$ 245             | \$ 736            | \$ 559            | \$ 1,511          |
| Preferred share dividends  | (7)                | (8)               | (27)              | (25)              |
| Net income available for common shareholders                                       | \$ 238             | \$ 728            | \$ 532            | \$ 1,486          |
| Weighted average   | 387                | 390               | 387               | 390               |
| Dilutive effect of the conversion of notes and options using treasury stock method | 11                 | 9                 | 11                | 9                 |
| Common shares and common share equivalents   | 398                | 399               | 398               | 399               |

<sup>1</sup> Share numbers adjusted to reflect three-for-two stock split